



**CLEAResult**

# Basically Lighting

## Oncor Lighting Workshop

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*Senior Energy Engineer*

**Sameer Desai**  
*Field Energy Engineer*

# ▲ Agenda

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- Where the Lighting Market is Heading and When
- Getting on the Same Page
  - Technologies and Terms You Need to Know
- Applying the Best Technologies and Practices
- Case Studies and Demos
  - Linear Fluorescent Troffers
  - Highbay and HID Replacements
  - Incandescent and Halogen Lamp Replacements

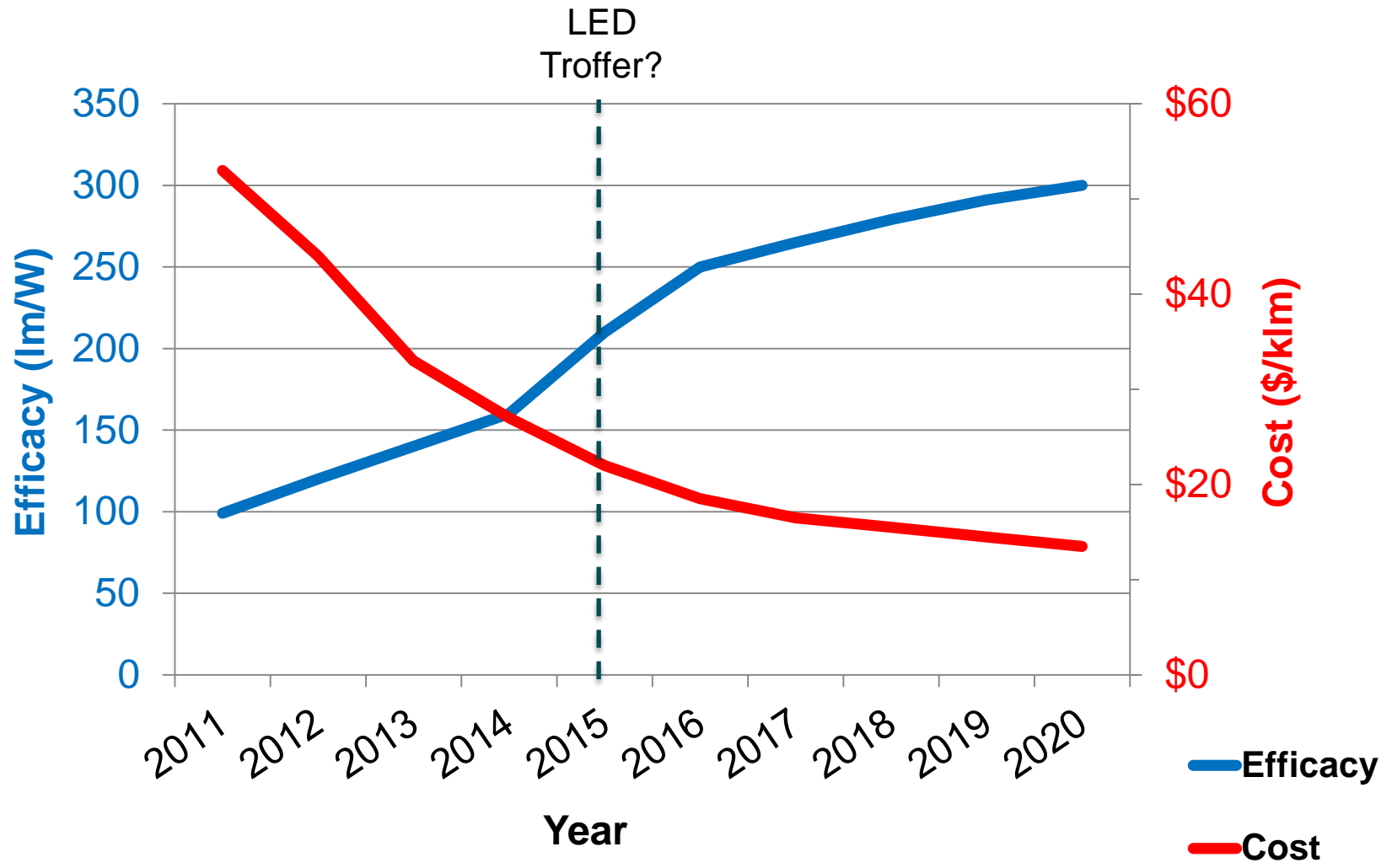
## ▲ Introductions

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# Kyle Hemmi and Sameer Desai

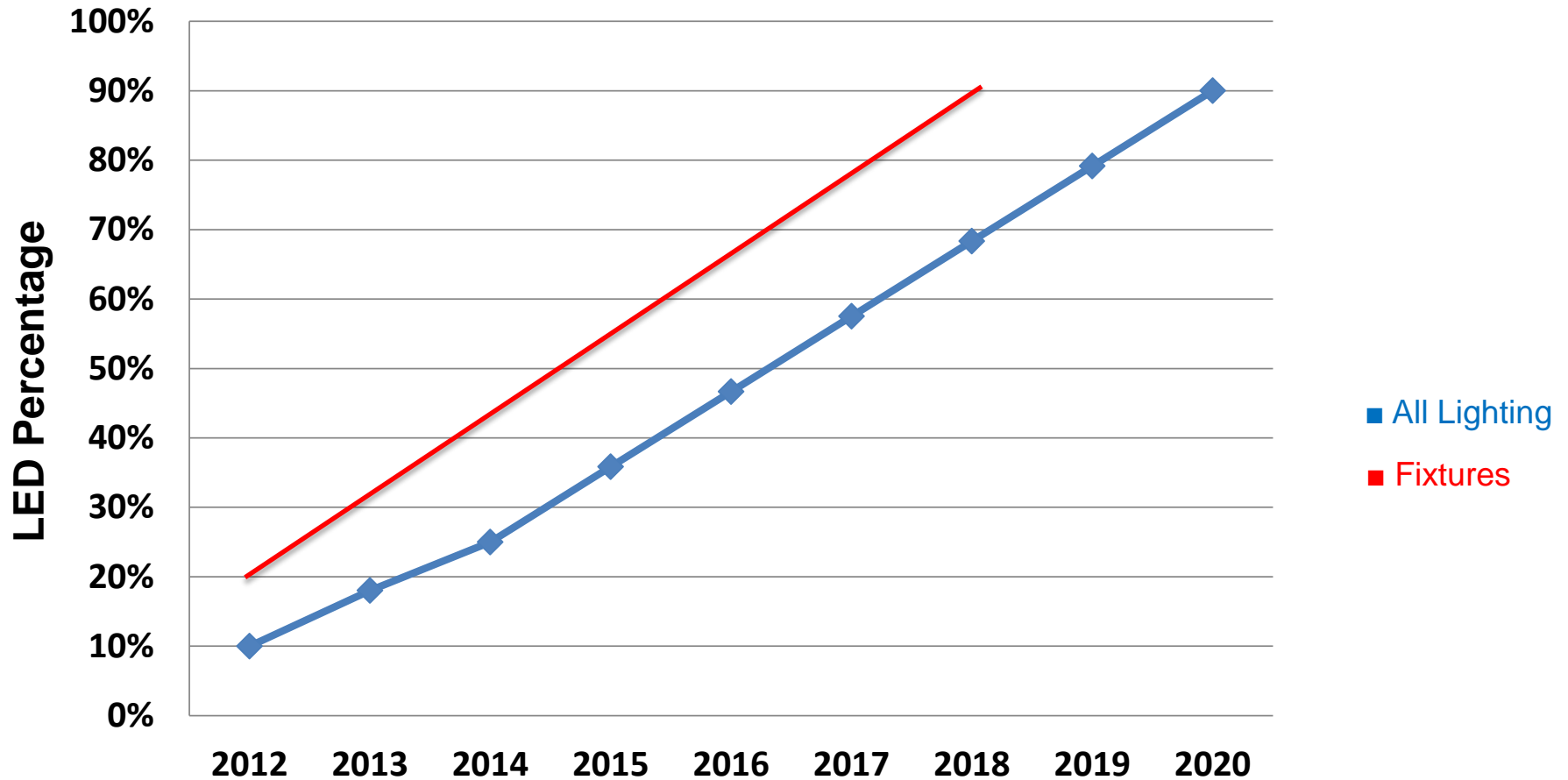
- Engineering support 1,300+ employees in North America implementing 200+ commercial utility programs
  
- Typical Questions:
  - When should I use LEDs vs. Fluorescent vs. Metal Halide for what application? Are there other technologies I should consider?
  - When will LED pricing come down?
  - How do I know what product is best for my business?
  - Do LEDs really perform as well as reports say they do?
  - Others?

# LED Cost and Efficacy: Rapid Improvement



# LED Market Share

## LED Percent Share of New Lighting Sales

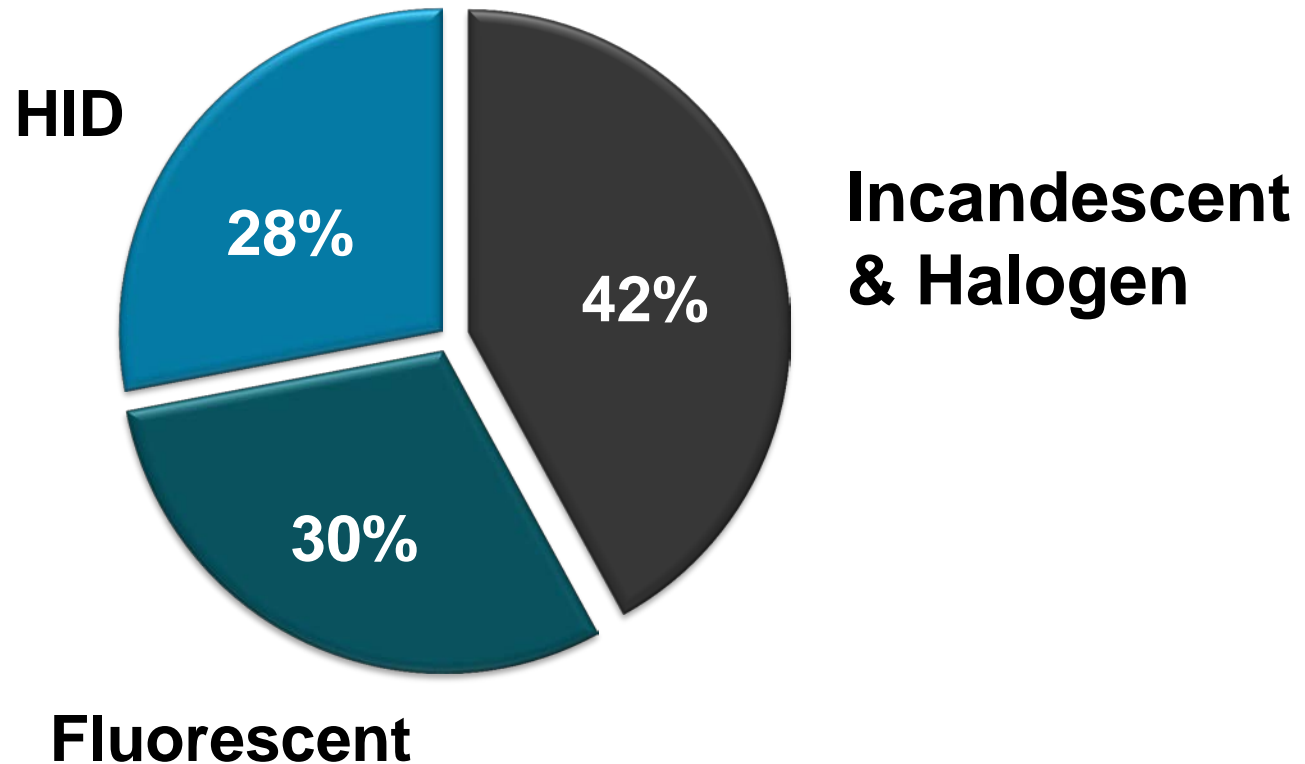


# Lighting Efficiency Fundamentals

*Getting on the Same Page with  
Technology and Terminology*

# Know Your Enemy: Remaining “Inefficient” Baseline Technologies for Retrofit

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## ▲ Some Definitions

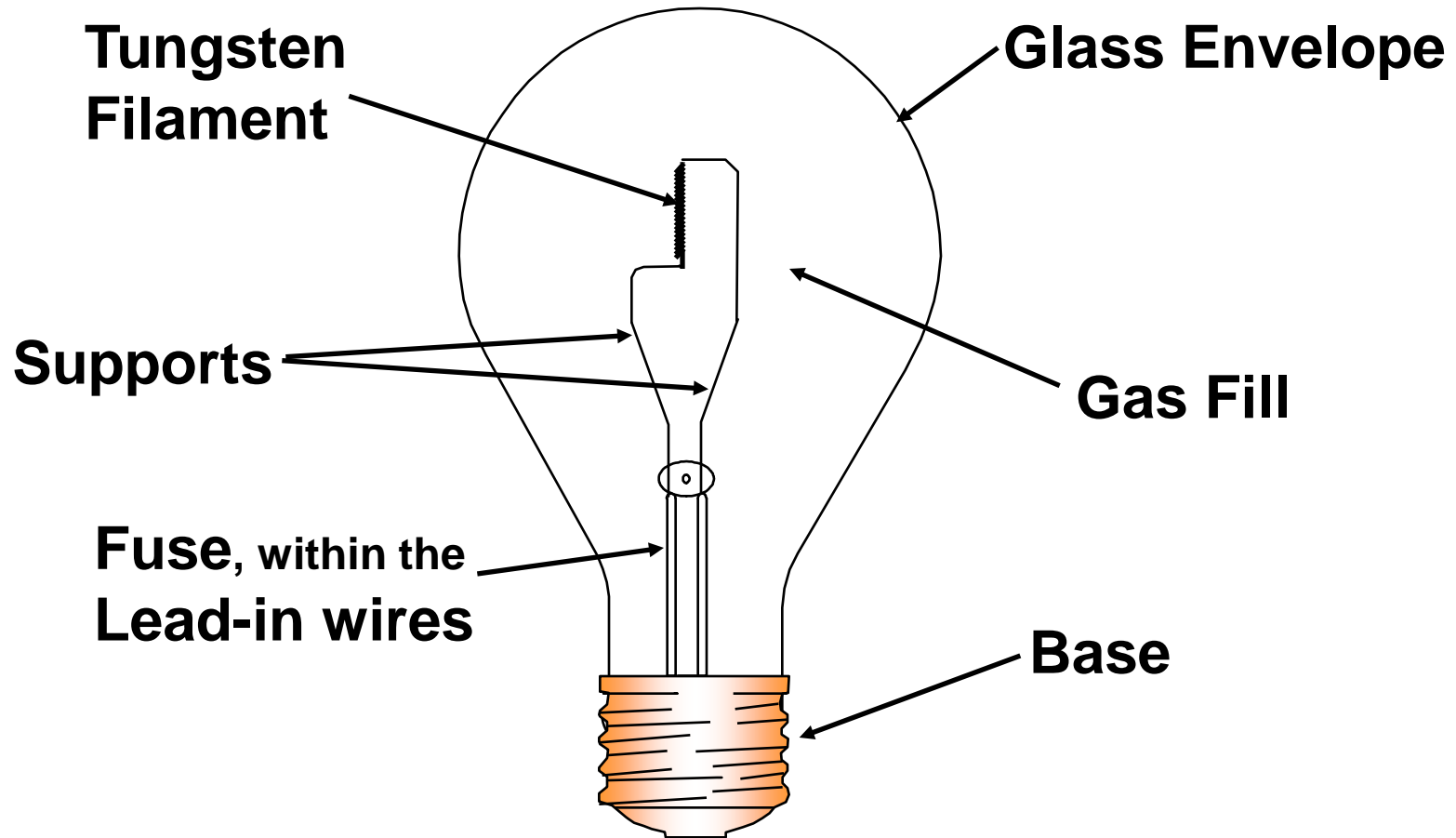
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- Incandescent/Halogen
  - Most common residential interior white light source
- Fluorescent
  - Most common interior white light source
  - Office, institutional, retail
- High Intensity Discharge (HID)
  - Metal Halide: Most common high bay white light source
    - Industrial, Warehouse, Gym, big box retail
  - High Pressure Sodium (HPS): Most common exterior
- LED (White)
  - The new kid on the block



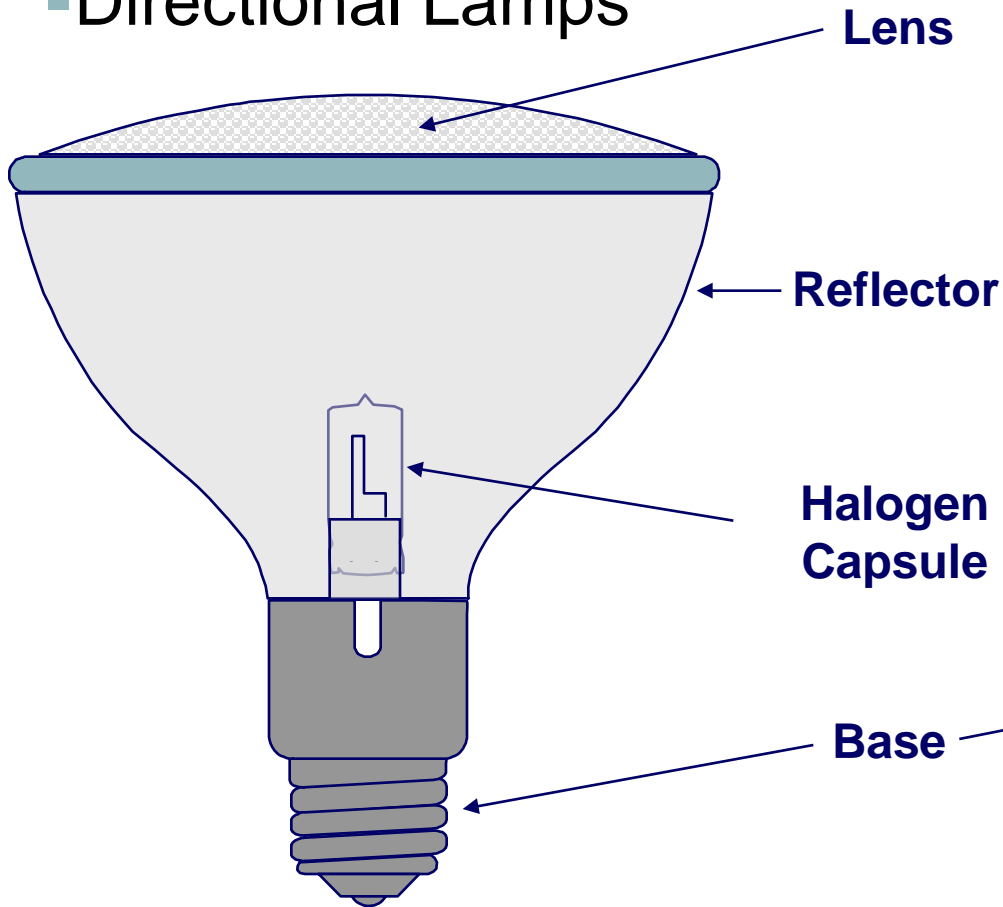
# Light Sources: Incandescent

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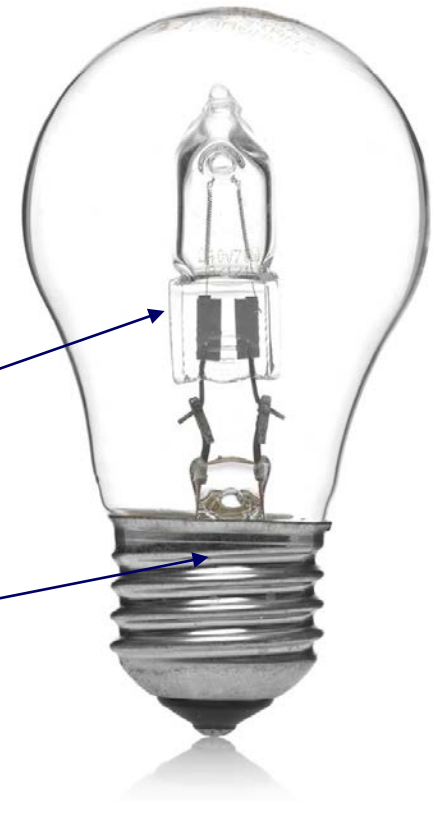


# Light Sources: Halogen

## ■ Directional Lamps



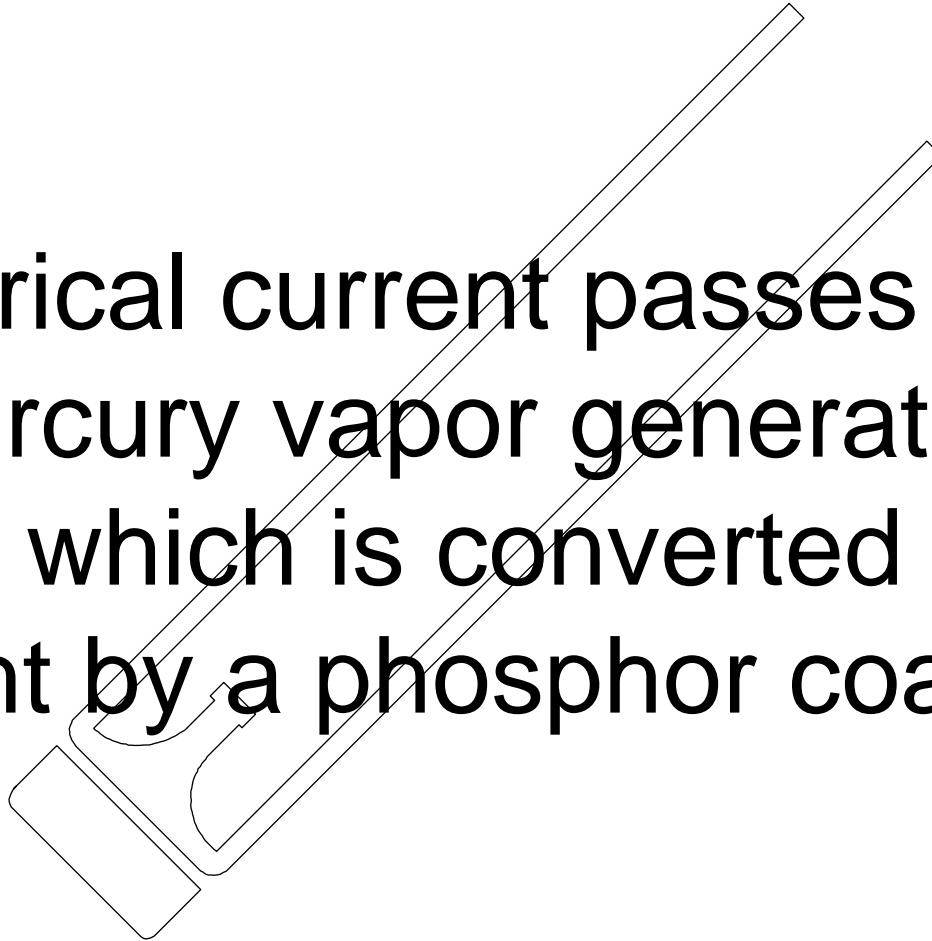
## General Illumination Lamps



## ▲ Light Sources: Fluorescent

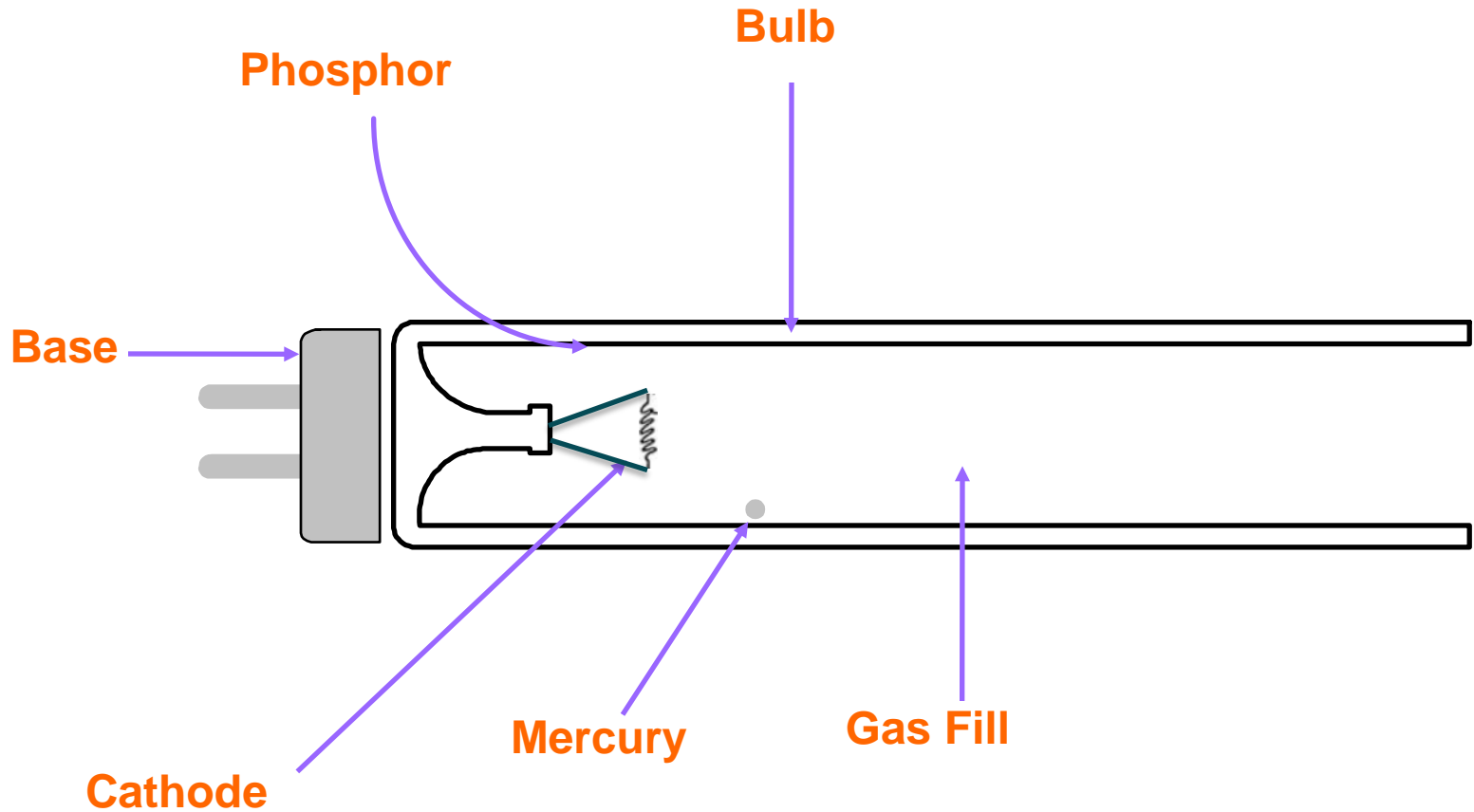
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- Electrical current passes through a mercury vapor generating UV energy which is converted to visible light by a phosphor coating.



# Light Sources: Fluorescent

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# Light Sources: Fluorescent

## Linear fluorescent

- Most common for general lighting
- T12 (1.5") Diameter
- T8 (1") Diameter
- T5 (5/8") Diameter



## Compact fluorescent

- Commonly used as replacement for incandescent



## Electrodeless lamps (Induction)

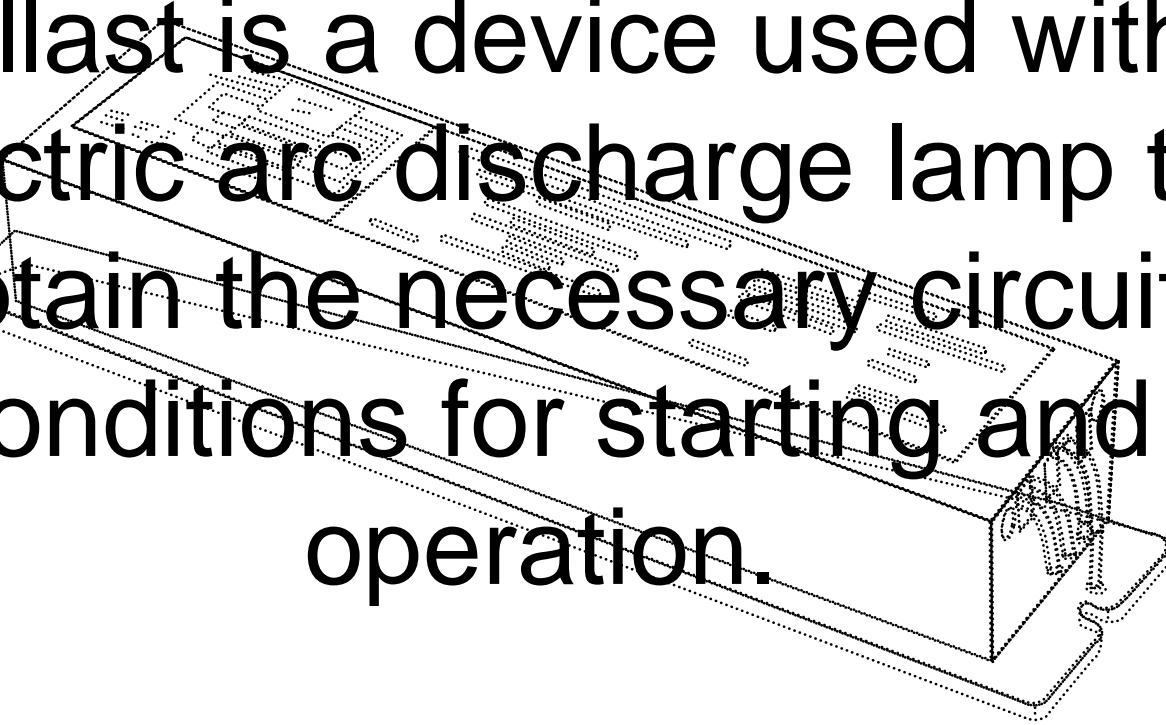
- More recent development – used as replacement for some HID lamps





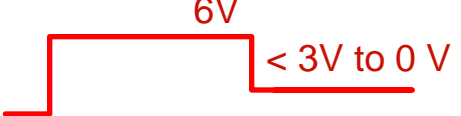
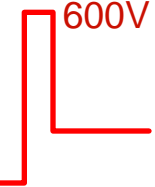
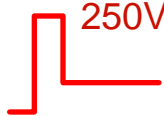
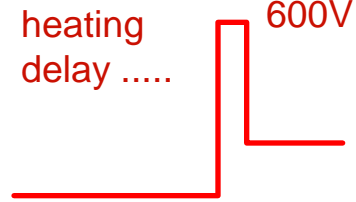
## Light Sources: Ballasts

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- A ballast is a device used with an electric arc discharge lamp to obtain the necessary circuit conditions for starting and operation.



# Light Sources: Ballasts

	<b>GOOD</b> <b>Instant Start</b>	<b>GOOD</b> <b>Rapid Start</b>	<b>BEST</b> (occupancy sensors) <b>Programmed Rapid Start</b>
<b>Cathode Voltage</b>			
<b>Starting Voltage</b>			
<b>Start Cycles</b>	Up to 20k	Up to 20k	Up to 50k+
<b>Start Temp</b>	-20° F	50° F	-20° F
<b>Input Power</b> (2 Lamp)	59W	63W	60/58W
<b>Wiring</b>	Parallel	Series	Parallel/Series
<b>Lamp Life*</b> (3hrs/start)	24K	30K	36K

\* lamp life 32WT8 800XP series

## ▲ Light Sources: Metal Halide

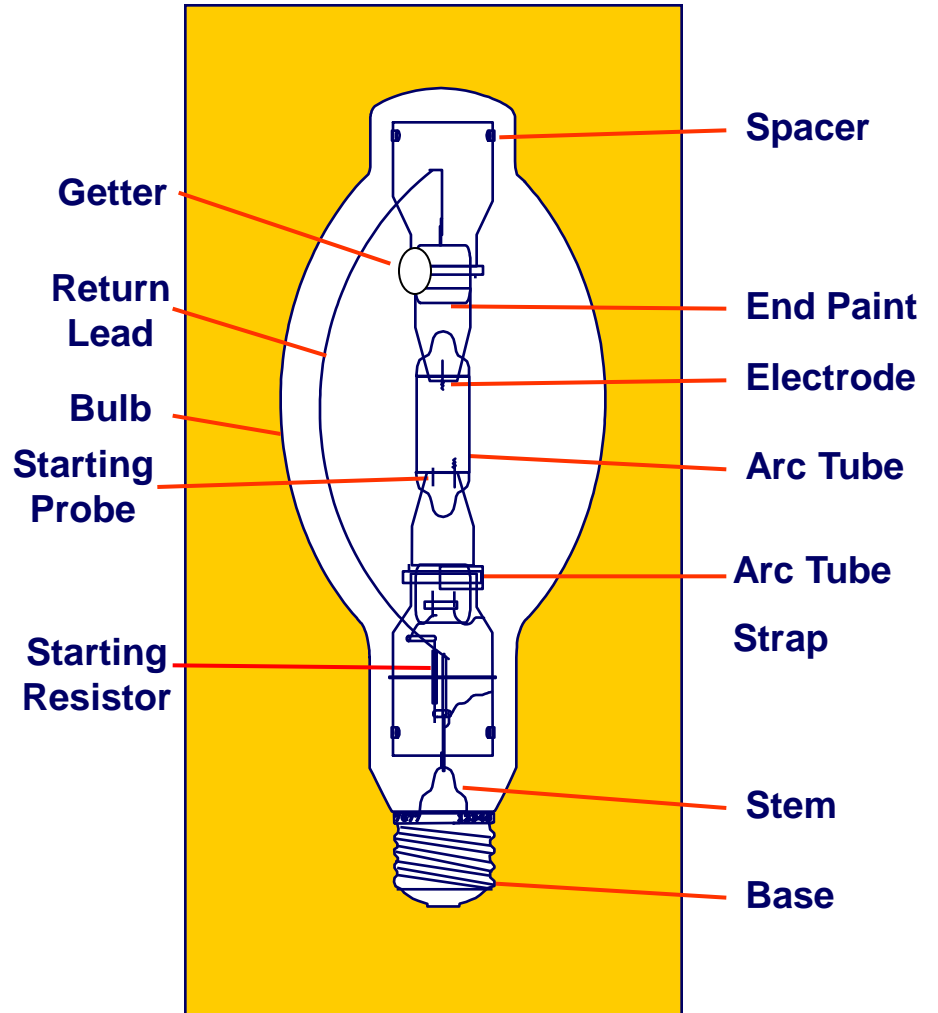
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- Electrical current passes through a mercury vapor and/or halide vapors under high pressure generating visible light.



# Light Sources: Metal Halide

## ■ Metal Halide

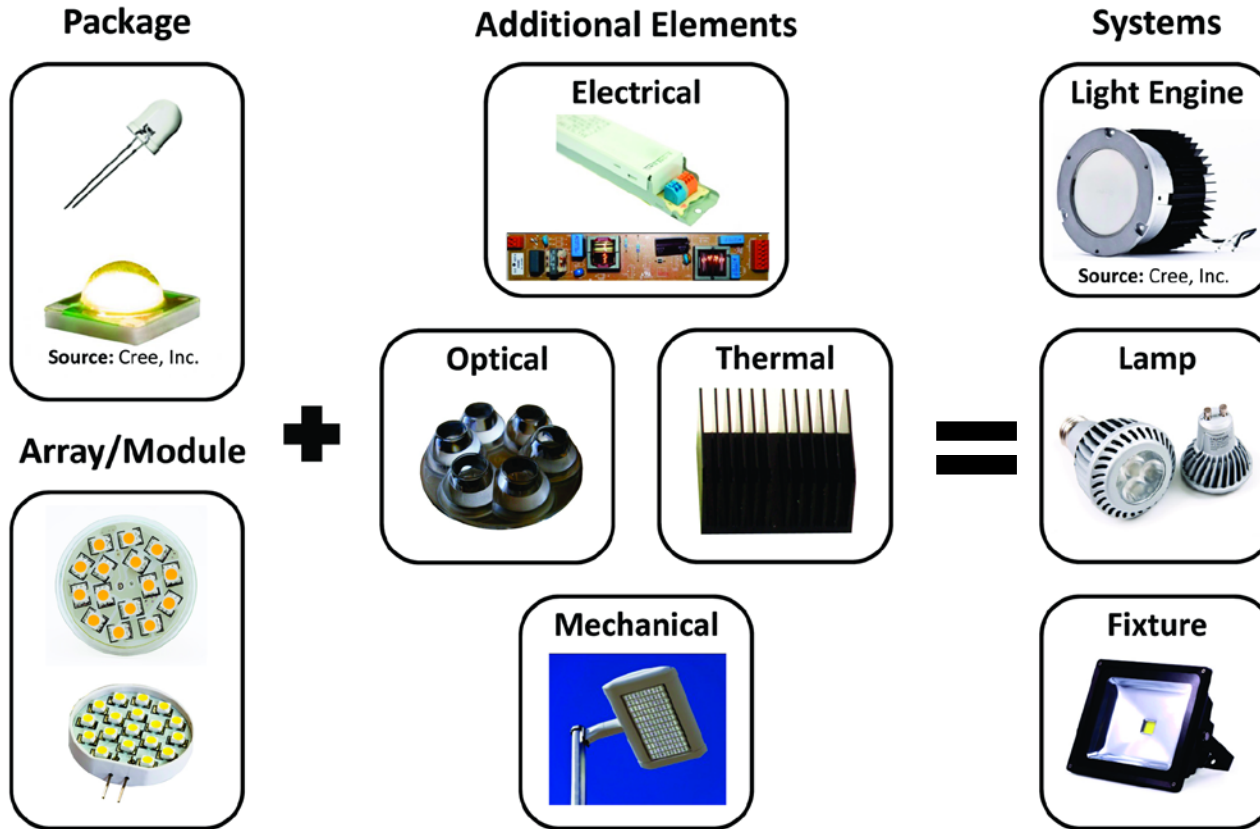


## ▲ Light Sources: Metal Halide and HPS

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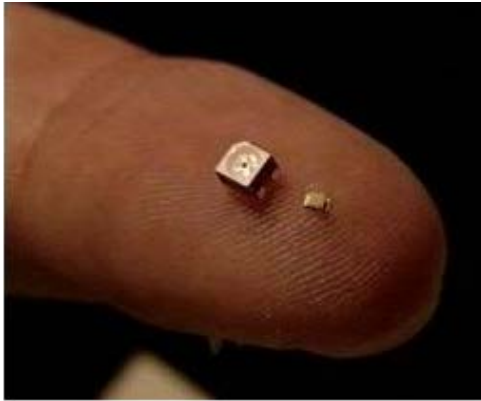
- High Pressure Sodium (HPS)
  - Used mainly for outdoor street and area lighting
  - Higher efficacy than MH
  - Color makes them unacceptable in most application
- Metal Halide
  - Standard lamps
  - Pulse Start (PS) lamps
    - Higher efficacy, longer life with PS ballasts
  - Ceramic Metal Halide (CMH) lamps
    - Higher efficacy, longer life, better Color, improved Color constancy
    - Indoor accent lighting applications

# LEDs\*: The New Kid on the Block

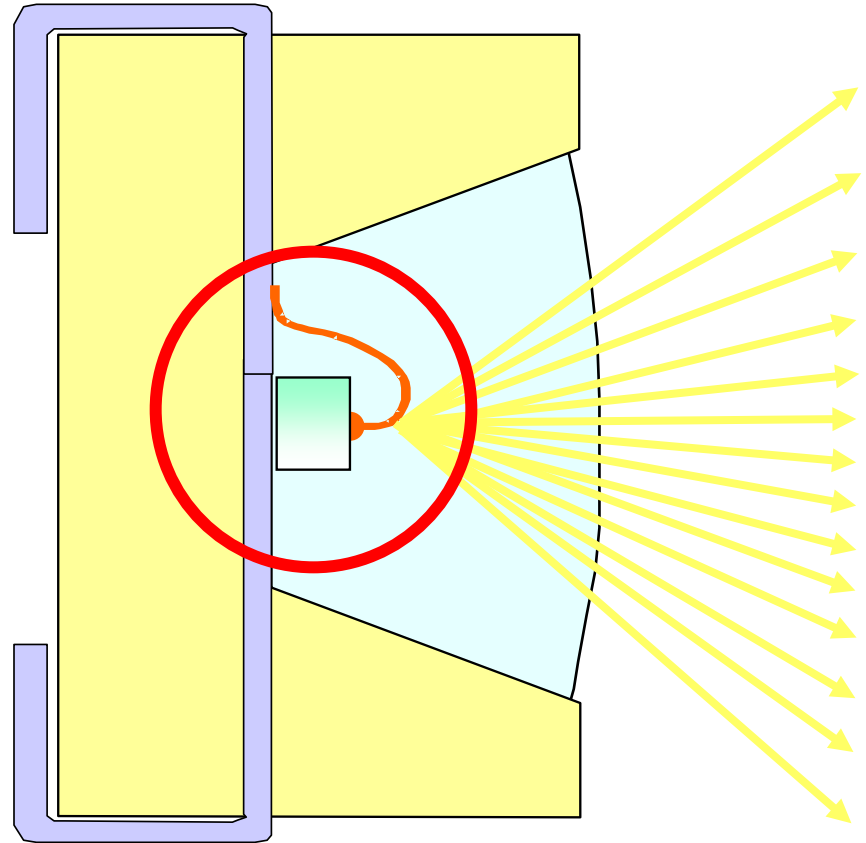


\* Sometimes referred to as Solid State Lighting (SSL)

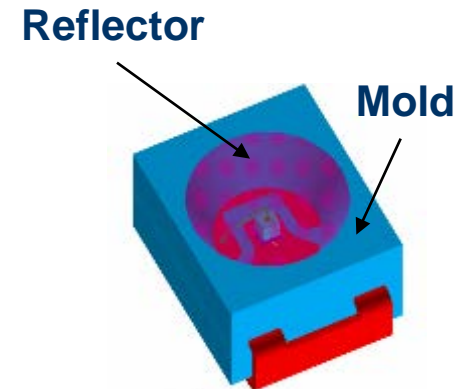
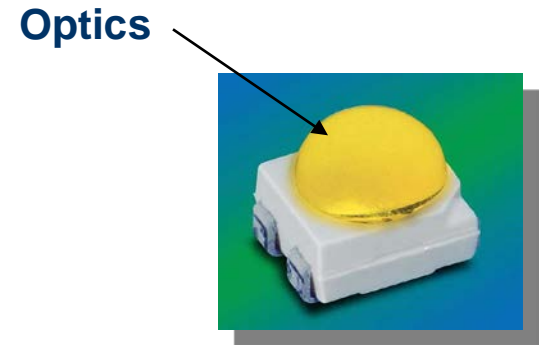
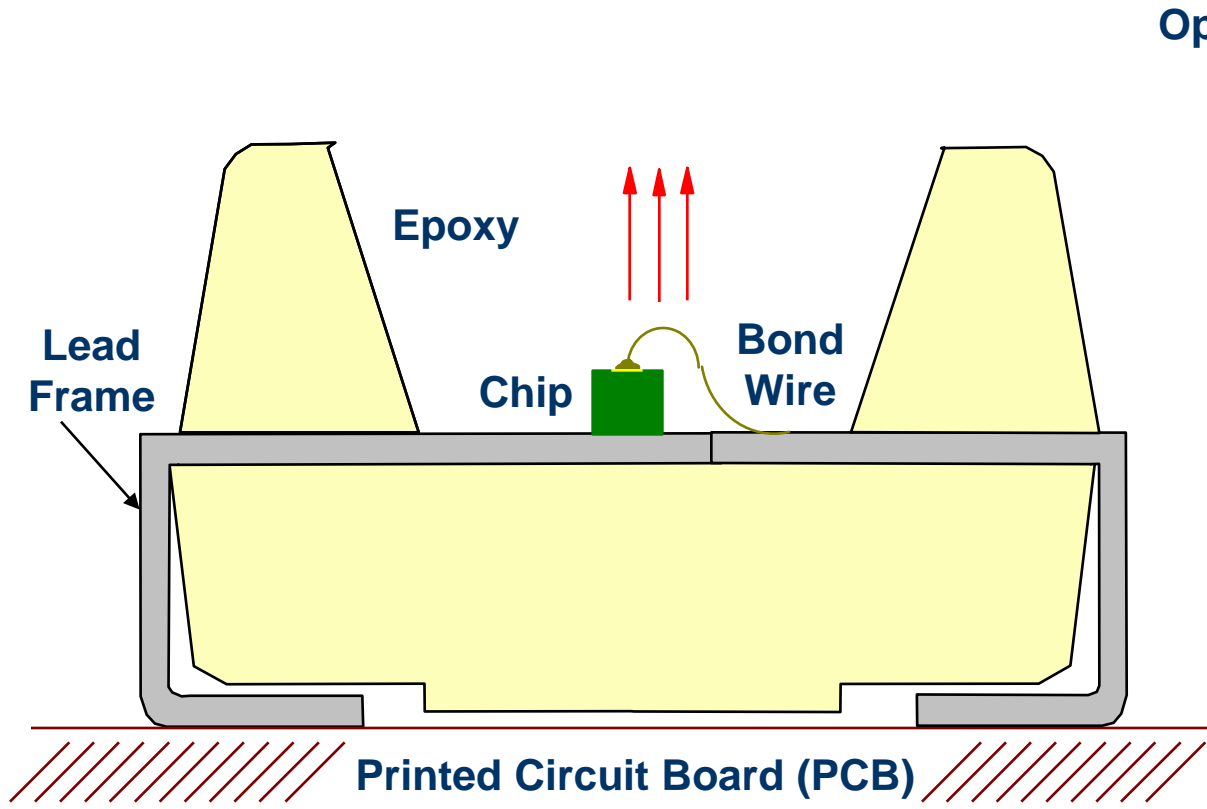
## Light Sources: LED



A light-emitting diode is a semiconductor device that emits narrow-spectrum light when electrically biased in the forward direction.



# Light Sources: LED

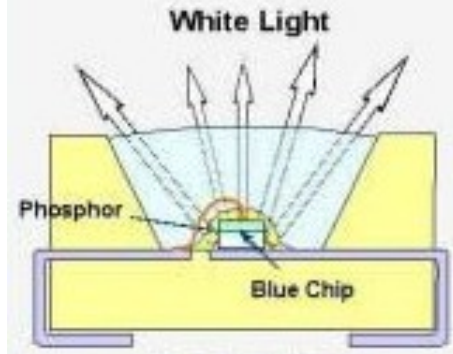


# Light Sources: LED

- White Illumination LED – Blue LED with yellow phosphors



Blue LED +  
Phosphor  
= White LED



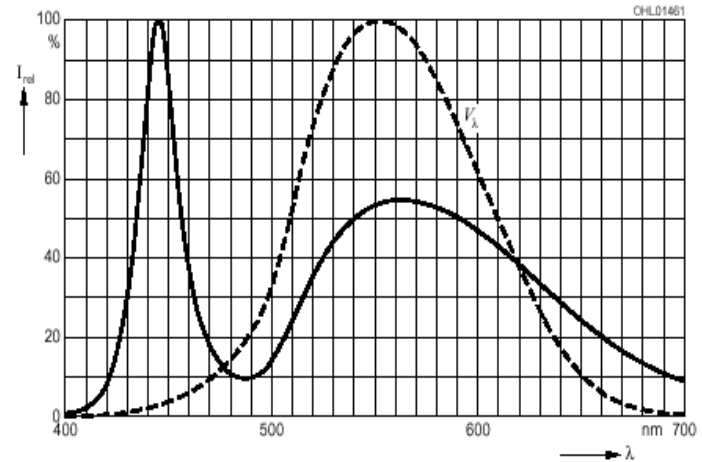
**Color rendering: ~ 80**  
**Color temperature: > 6000 K**

Relative spektrale Emission  $I_{rel} = f(\lambda)$ ,  $T_A = 25^\circ\text{C}$ ,  $I_F = 30\text{ mA}$

Relative Spectral Emission

$V(\lambda)$  = spektrale Augenempfindlichkeit

Standard eye response curve



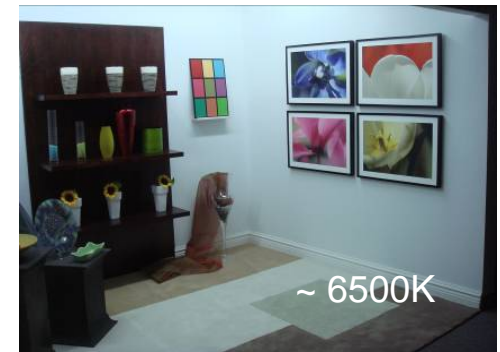
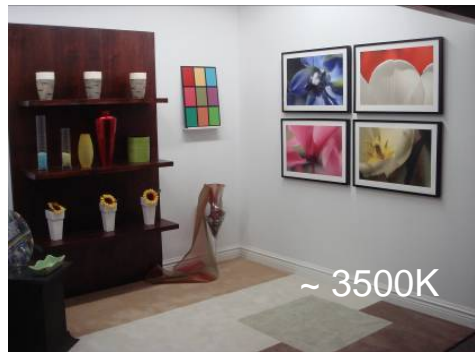
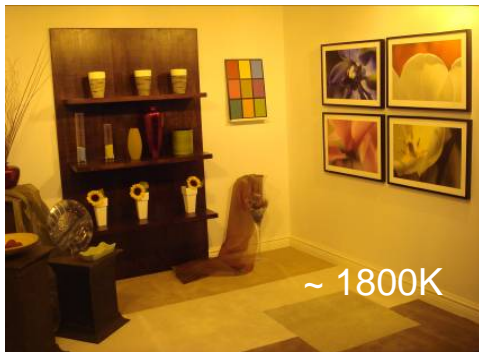
## ▲ Color Metrics

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- Color Temperature
  - Correlated Color Temperature (CCT) measured in Kelvin
  - Applicable to all white light sources

# Correlated Color Temperature (CCT)

CCT is a measure of warmth or coolness of the Color of an artificial light source. It is expressed in Kelvin or K.

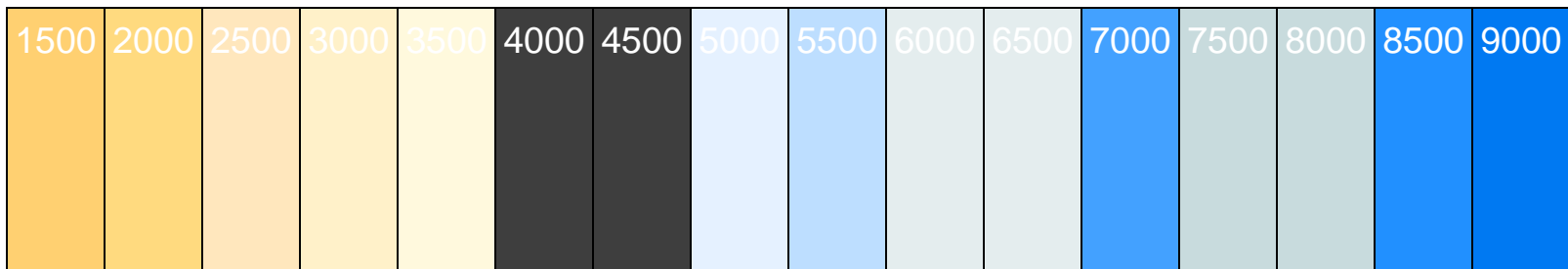


HPS

T8 3K

T8 4.1 K

T8 6.6K



CANDLE

INCANDESCENT

WHITE LED

NORTH LIGHT

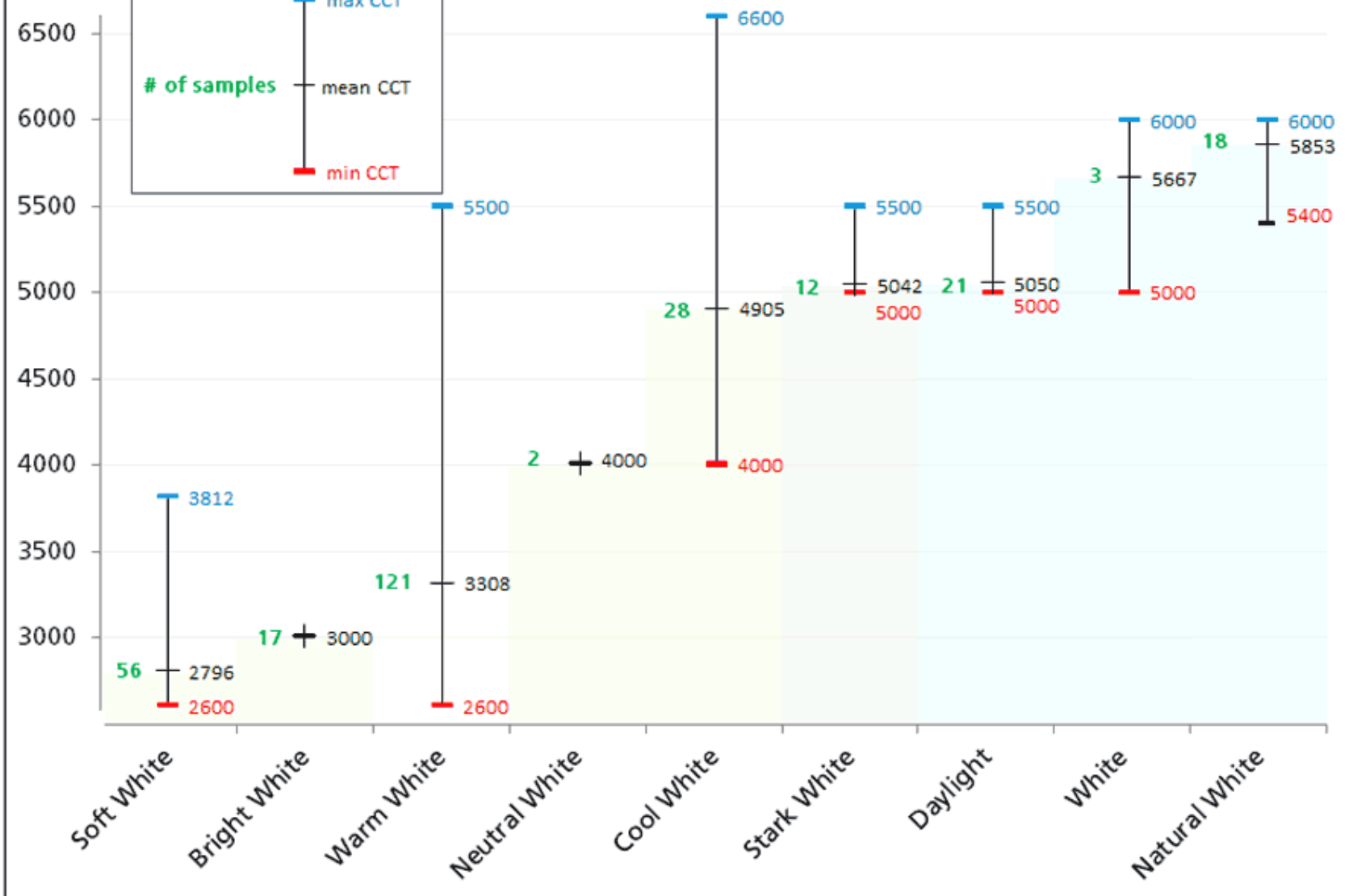


## ▲ Color Metrics

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- Color Temperature
  - The next slide shows the results of a study of white light LED A19 lamp replacements
  - This slide compares the actual CCT with the advertized classification of the CCT

# CCT vs Color Description



## ▲ Color Metrics

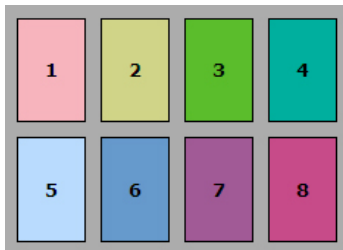
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- Color Rendering
  - CRI of source
  - A faulty metric, but it's what we have
  - Essentially, compares the relative Color performance of the test lamp with a lab standard lamp, which is halogen (for most common CCT values)
  - Does not work very well for SSL sources

# Color Rendering Index (CRI)

## Color Rendering Index (CRI)

is a measure of Color accuracy, expressed as a number on a scale up to 100, with 0 being “poor” and 100 being “excellent”. The higher the number, the more likely the light source will render object Colors well.



**Excellent (100)**



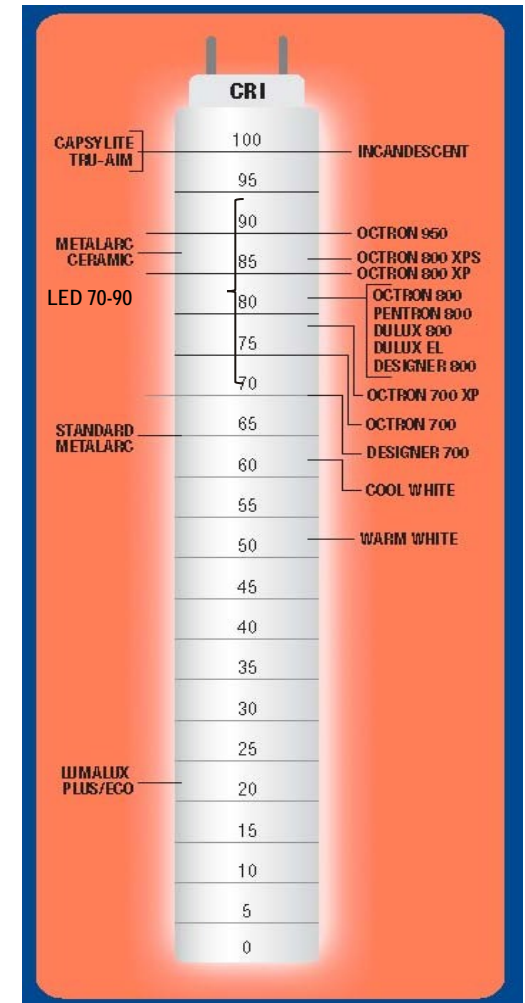
**Good (70-90)**



**Poor (<70)**



**Monochromatic**



## Color Metrics

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A New Approach to Color Rendering being developed

- A system that builds on the old CRI system
- Accommodates SSL sources
- Test Colors Being Expanded (R9 through R14)

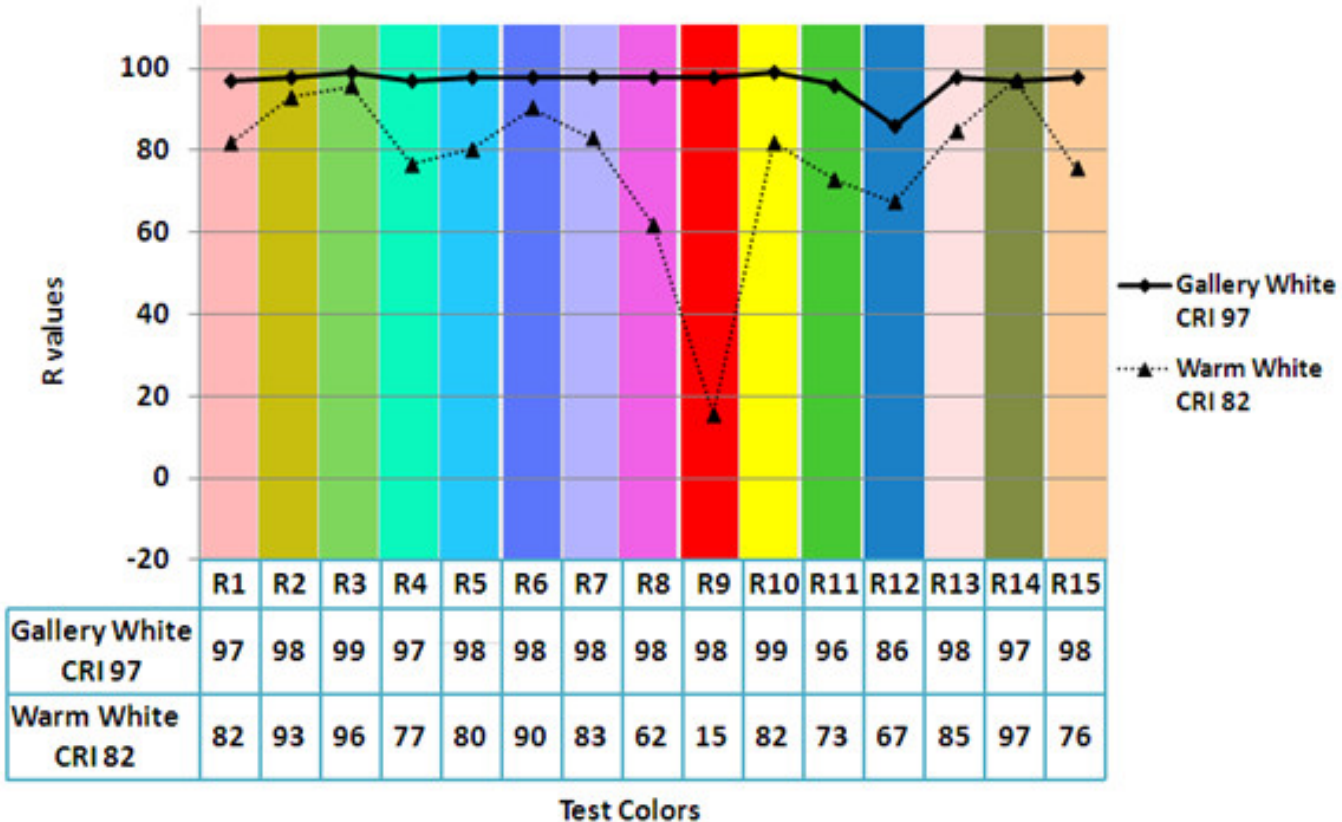
**TEST COLORS USED IN CALCULATING CRI**



# Color Metrics

## LED CRI Comparison

INDIVIDUAL R VALUES OF GALLERY WHITE CRI 97 AND REGULAR WARM WHITE CRI 82



## ▲ Light Source Efficacy

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- Source lumens per Watt
  - Simple:
    - 100W A19 incandescent, 1500 lm
    - Efficacy =  $1500/100 = 15$  lm/W
  - Complex:
    - F32/T8 fluorescent, 2950 lm
    - Efficacy =  $2950/32 = 92$  lm/W
    - This does not take the ballast into consideration, so essentially meaningless

## ▲ Light Sources: Fluorescent **System** Efficacy

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### ■ Ballast Factor (BF)

- Use Ballast Factor as a design tool
- Example – 2 lamp systems, using 3000 lumen F32 T8 lamp

Type	Ballast Factor	Initial Lumens	Watts	Initial lm/W
Low BF	0.78	4,680	48W	98 lm/W
Normal BF	0.88	5,280	55W	96 lm/W
High BF	1.2	7,200	74W	97 lm/W

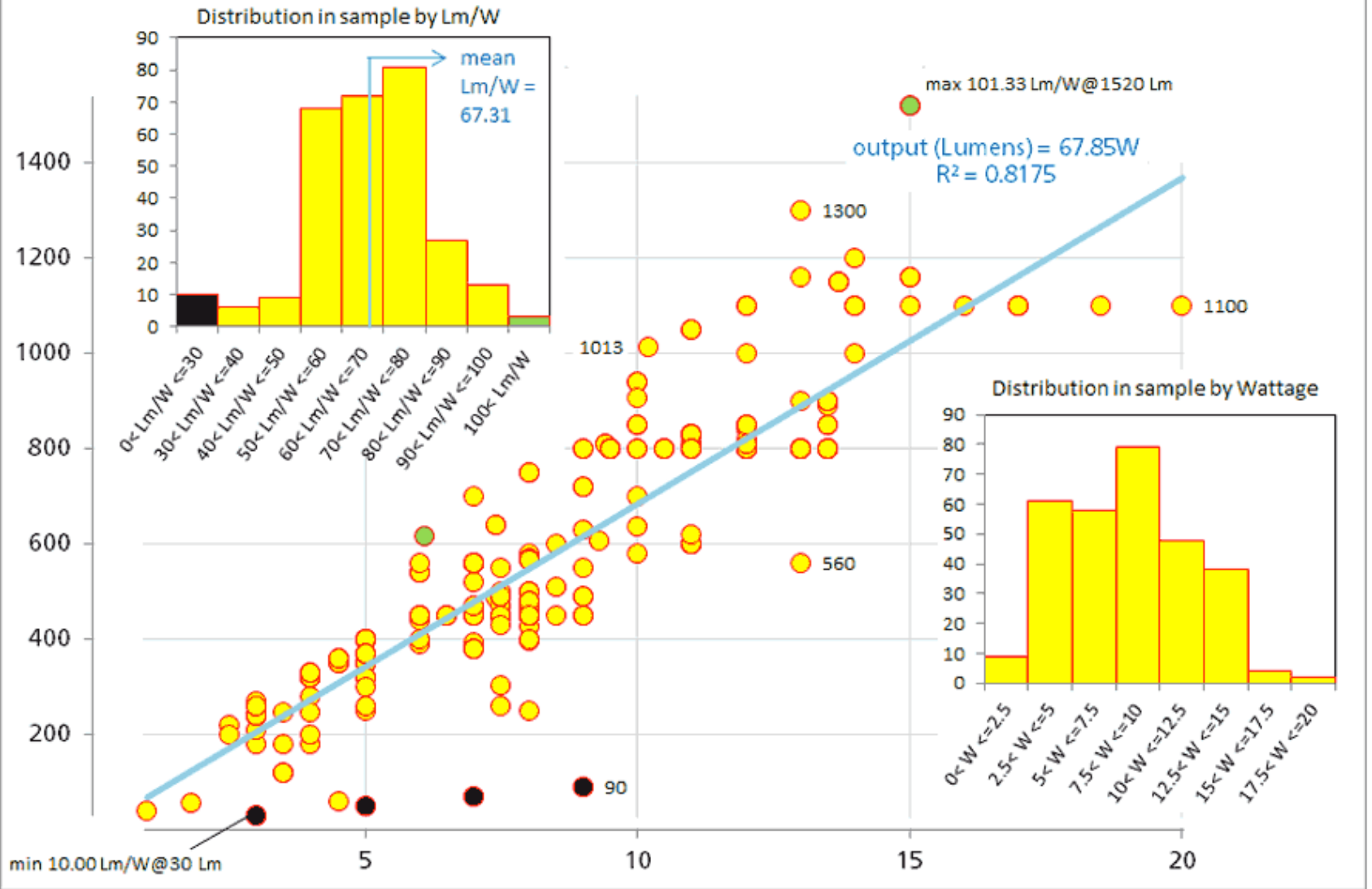


## ▲ Light Source Efficacy

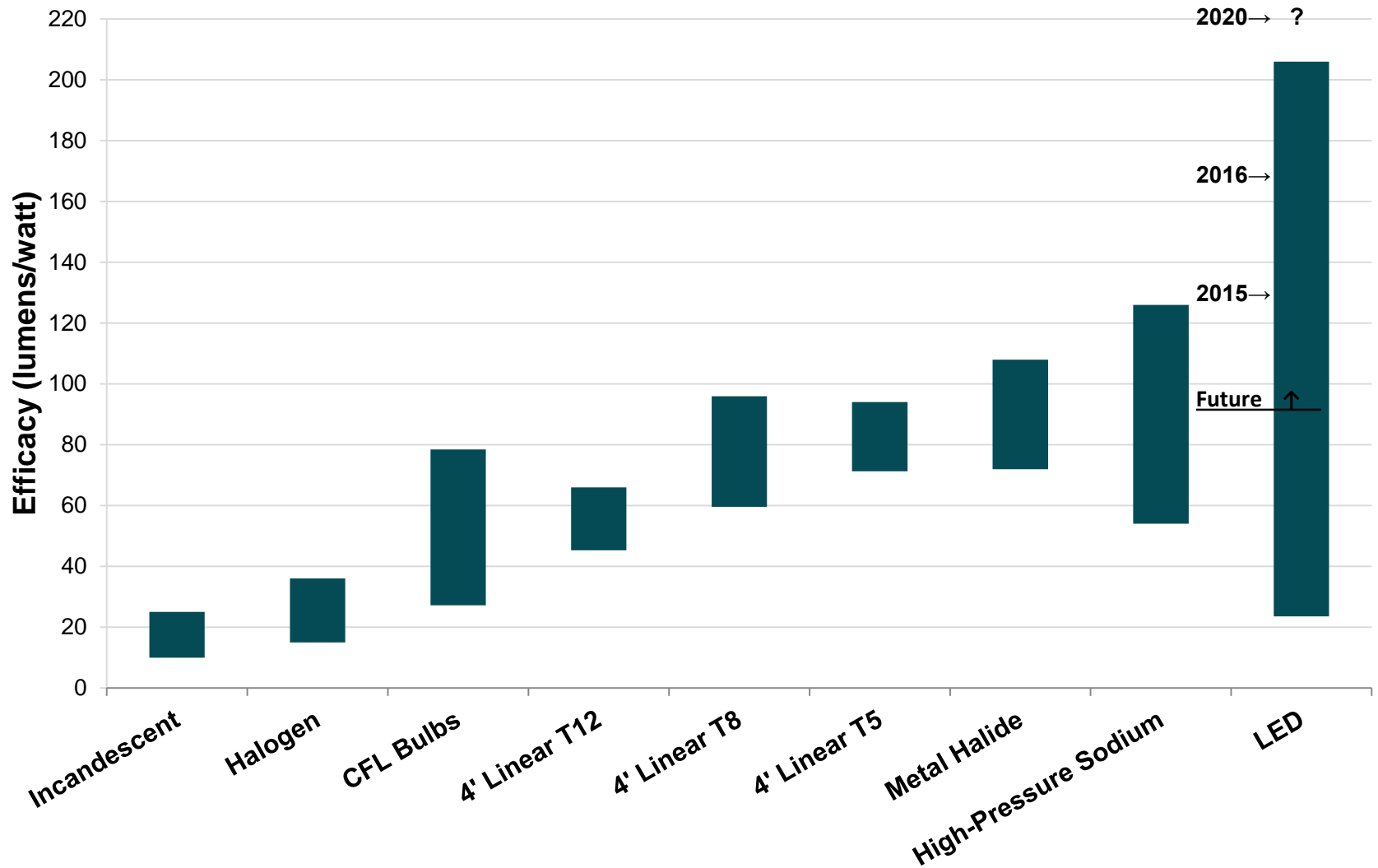
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- More data from that LED A19 survey
  - Of surveyed LED lamps:
    - The lowest efficacy unit had the lowest price
    - The second lowest had a price 5x higher
- Price is not a reliable indicator of performance

# Bulb output (Lumens) vs. Wattage



# ▲ Efficacy (lumens/W) by Technology



## ▲ Long Term Performance Metrics

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- Lumen Depreciation
  - Typically Measured at 40% of rated life
  - T8 Fluorescent: 0.95
  - Standard Metal Halide: 0.65
  - For LED, lumen depreciation is significant
    - The current practice is L70, the point at which the source has lost 30% of initial lumens (IESNA LM-80)
    - Therefore  $LLD = 0.70$

## ▲ Long Term Performance Metrics

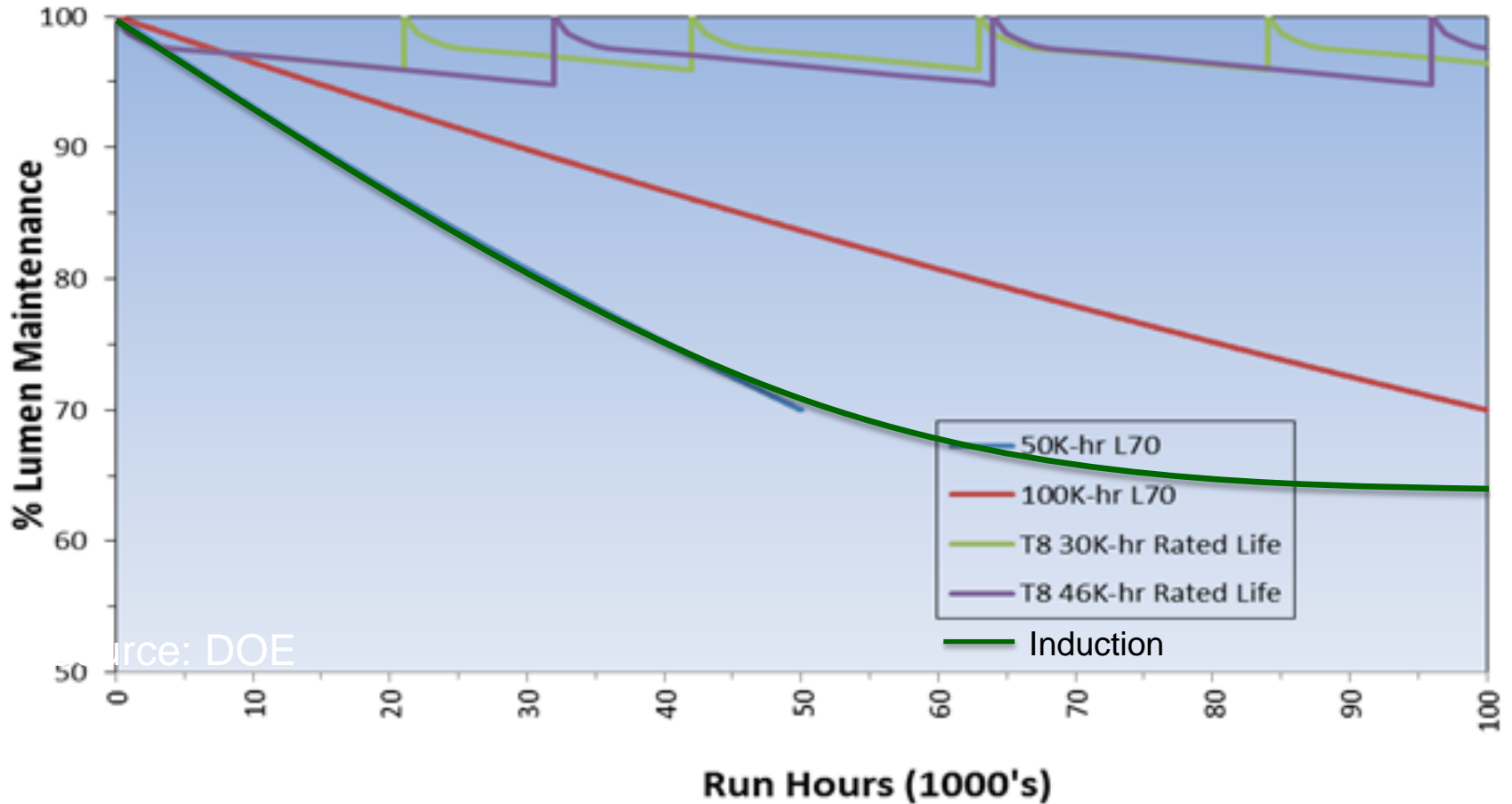
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- Lumen Depreciation
  - The next slide shows the long-term performance impact of an LLD of 0.70 with a long-life source
  - From a design specification point of view, the LLD value in calculations must be at least 0.85
  - This is not typically being done properly

# Lumen Maintenance: HPT8, LED and Induction

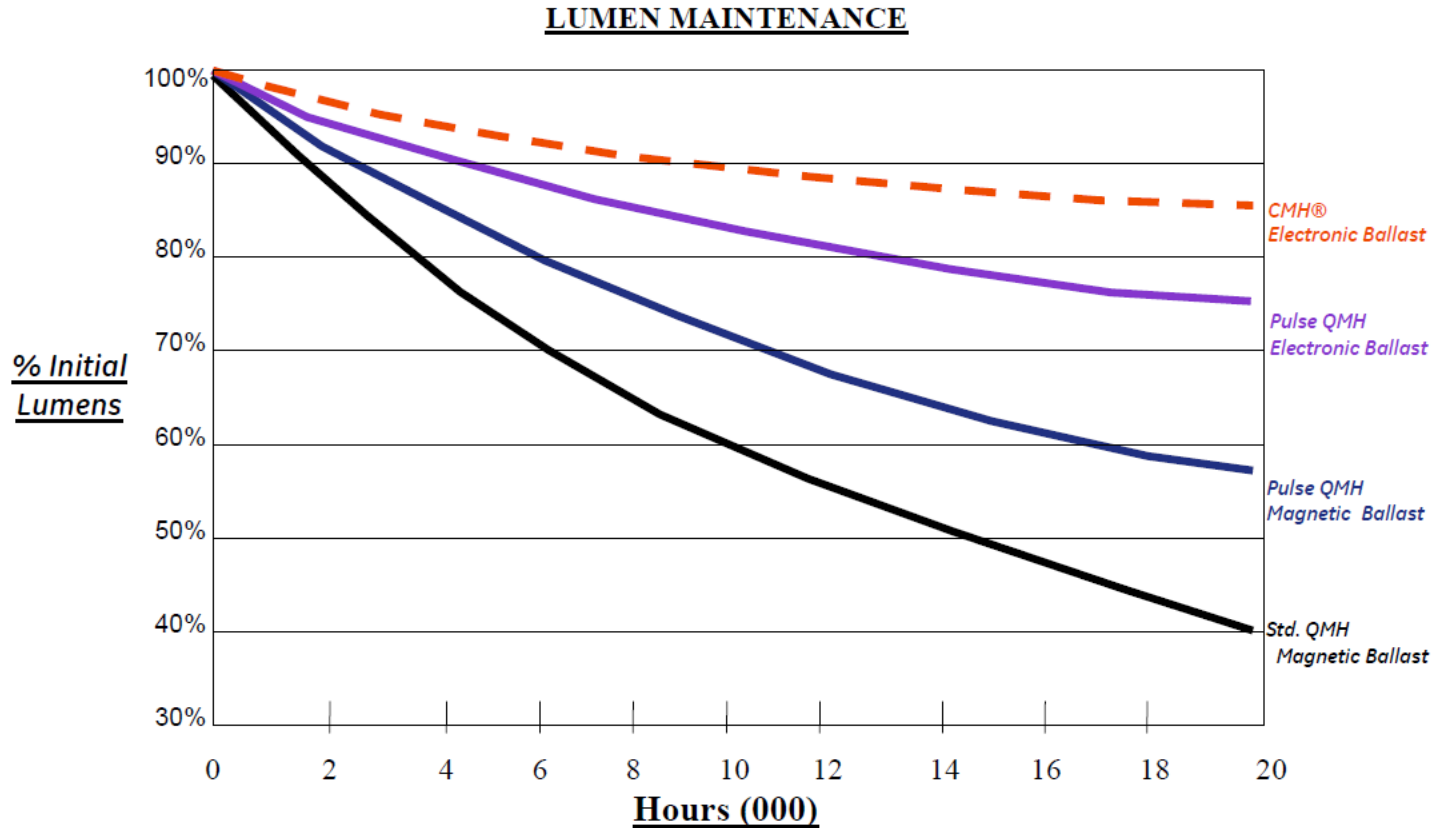
## Lumen Maintenance Comparisons

Lamp Replacement at 70% of Rated Life



Source: DOE

# Lumen Maintenance: Metal Halide



## ▲ Long Term Performance Metrics

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- Life
  - Hours at which 50% of sample is burned out
  - T8 Fluorescent: 20,000 up to 60,000 hrs
  - Metal Halide: 6,000 to 30,000 hrs
  - Induction: 20,000 to 75,000 hrs
  - LEDs: 25,000 to 75,000 hrs
    - Life is defined as the point where the source is no longer producing enough light
    - This uses LM-80 again and L70 is the typical value in use today



## ▲ Long Term Performance Metrics

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- Life
  - The issue for clients is that most common maintenance practice is 'if it ain't broke, you can't fix it' so lamps are run until they die
  - This has the potential for significant illuminance reduction over time
  - This can influence performance and, more critically, safety

# Light Source Life

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Incandescent 750 – 3,000

Halogen 2,000 – 6,000

Compact Fluorescent 6,000 – 12,000

Linear Fluorescent 10,000 – 60,000

Mercury Vapor 16,000 – 24,000

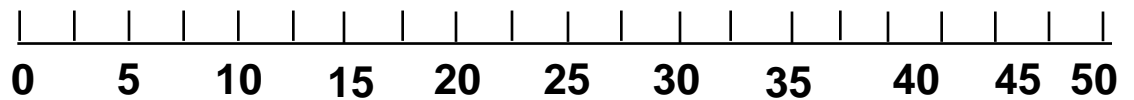
Metal Halide 6,000 – 20,000

High Pressure Sodium 16,000 – 40,000

Low Pressure Sodium 16,000

Light Emitting Diode (LED) 25,000 – 75,000

Induction Lamp 20,000 – 75,000



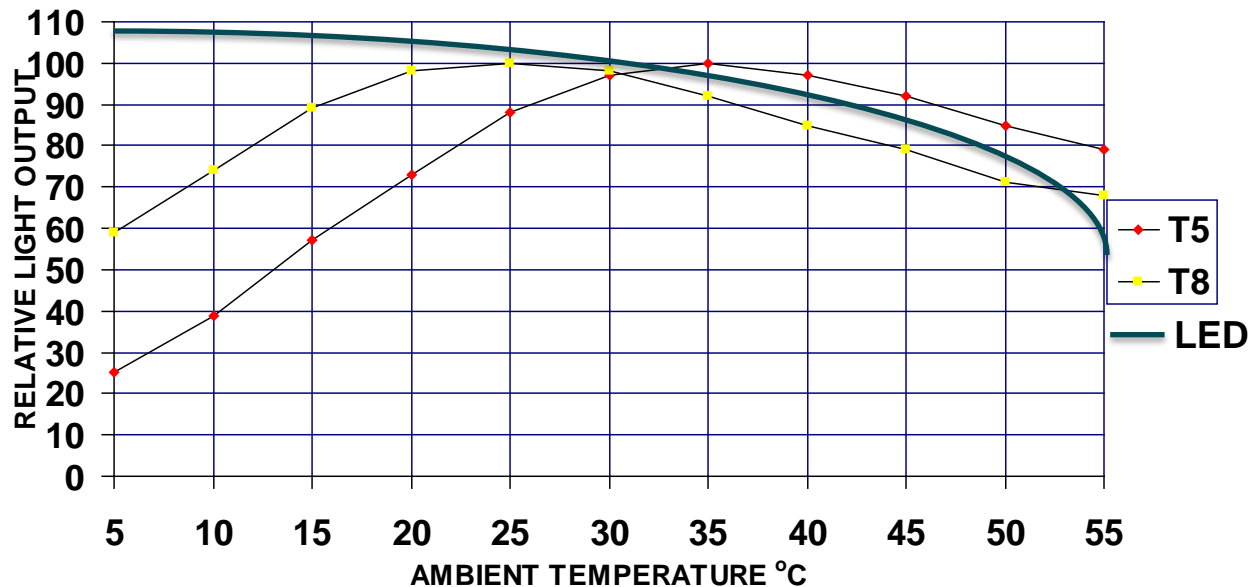
1,000 hours

# Potential Performance Issues: Fluorescent/LED

- Ambient Temperature

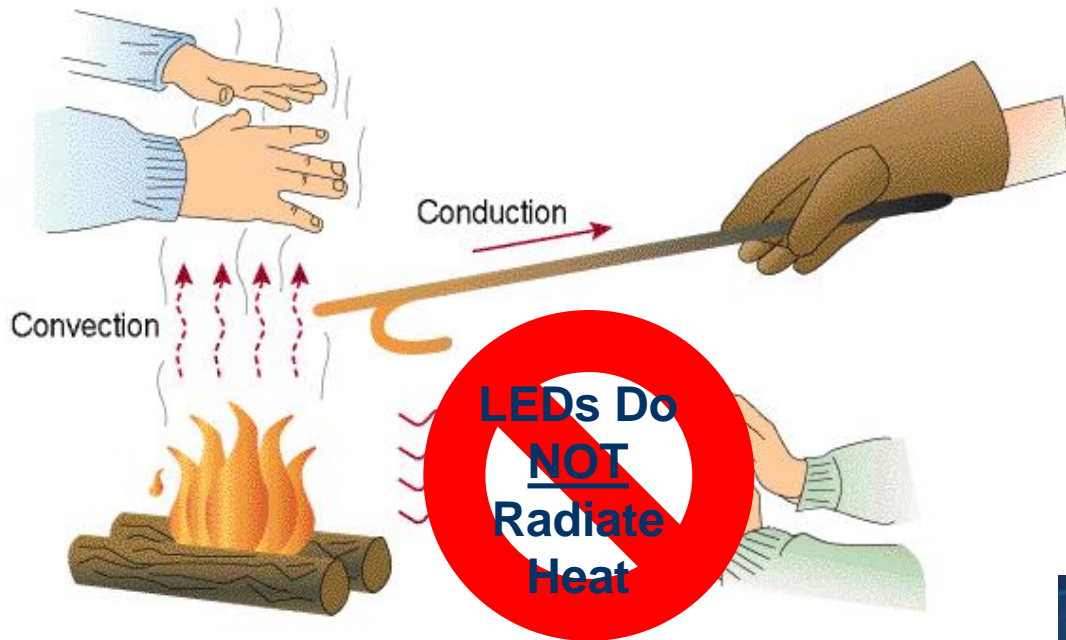
- Most sources are influenced by ambient temperature, particularly fluorescent
- LEDs could see impacts at high temps, but newer (well-designed) products can handle higher temperatures

LUMEN OUTPUT VS. TEMPERATURE T8/T5/LED

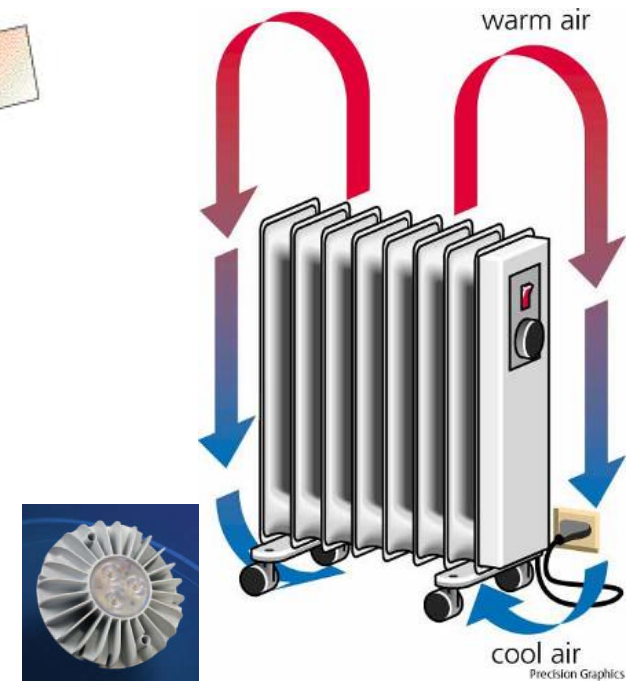


# LEDs & Temperature

**Thermal management is required for all LEDs.**



**It must be conducted away from the LEDs by a *heat sink*.**



# Lighting Energy Codes

- ANSI/ASHRAE/IES 90.1-2007/IECC 2009
  - State Buildings: 90.1-2010/IECC 2012 (expected code in 2015)

## Whole Building: Code Allowed Lighting Power Density (W/ft<sup>2</sup>)

Facility Type	Power Density	Power Density	Power Density
	Factor IECC 2009/ASHRAE 90.1-2007	Factor IECC 2012/ASHRAE 90.1-2010	Factor IECC 2015/ASHRAE 90.1-2013
Automotive Facility	0.9	0.98	0.8
Convention Center	1.2	1.08	1.0
Courthouse	1.2	1.05	1.0
Dining: Bar/Lounge/Leisure	1.3	0.99	1.0
Dining: Cafeteria	1.4	0.90	0.9
Dining: Family	1.6	0.89	1.0
Dormitory	1.0	0.61	0.6
Exercise Center	1.0	0.88	0.8
Gymnasium	1.1	1.00	0.7
Health Care - Clinic	1.0	0.87	0.9
Hospital	1.2	1.21	0.9
Hotel	1.0	1.00	1.1
Library	1.3	1.18	0.9
Manufacturing	1.3	1.11	1.2
Motel	1.0	0.88	1.2
Motion Picture	1.2	0.83	0.8
Multi-Family	0.7	0.60	0.5
Museum	1.1	1.06	1.0
Office	1.0	0.90	0.8
Outdoor Uncovered Parking Area: Zone 1*	0.15	0.04	0.04

## ▲ New Technology

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- Options & Opportunities
  - Luminaires
    - **Luminaire efficiency will improve system performance,** especially with fluorescent and HID sources
    - High efficiency luminaires tend to be higher priced
    - Higher price is offset by performance
    - Efficiency improvements are centered around reflector design and materials, and thermal management

## ▲ New Technology

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- Options & Opportunities
  - High Performance T8/T5/T5HO
    - Contrary to popular opinion, this is *not* a dead technology
    - **When price and life cycle cost are considered, high performance fluorescent is often still the best alternative**
    - Remember that the LED or Induction systems will most likely need to be replaced or, if possible, upgraded at around 60,000 hours
    - New technologies (e.g. nanophosphors) will also benefit fluorescent sources
    - Fluorescent ballast and control technologies are not standing still

## ▲ New Technology

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- Options & Opportunities
  - **Some LED ‘No Brainer’ Applications**
    - Halogen accent & downlight replacement
    - CFL downlight replacement
    - Cove lighting
    - Roadway, canopy, wallpack and floodlighting
    - Refrigerated cases and warehouses
    - Anything with Color
  - Keep in Mind
    - Ideally, use purpose built LED luminaires
    - With retrofit LED sources, test carefully with the actual fixture
    - Price is not a reliable indicator of performance
    - Performance criteria (lm/W, CCT) are often over-stated



# ▲ New Technology

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- Options & Opportunities
  - **Controls**
    - Get all the juice out of the orange
    - Relatively easy and cost-effective to add to LEDs
  - More Challenging LED Applications
    - Fluorescent troffer replacement
    - High bay applications
  - Potential issues with LEDs
    - Warranty
    - Performance
    - Longevity

## ▲ An LED Strategy

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- Get samples
- Do mock-ups
- Do a life cycle cost
- Caveat emptor (“Buyer Beware”)
  - If it sounds too good to be true, it probably is
- The only constant is change
  - LED efficacies/performance will continue to improve
  - New “nanophosphor” technology will lead to even more efficient LED & fluorescent sources

## ▲ References

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- IESNA Lighting Handbook, 10<sup>th</sup> edition
- DOE, Energy Efficiency & Renewable Energy
  - <http://www1.eere.energy.gov/buildings/ssl/>
- A19 LED Bulbs, Blaine Bateman
  - [http://www.allledlighting.com/author.asp?section\\_id=3021&doc\\_id=560460&print=yes](http://www.allledlighting.com/author.asp?section_id=3021&doc_id=560460&print=yes)

# Lighting Efficiency Best Technologies and Practices

*When and Where should I use What?*

# Downsizing Existing Lighting Systems

“Delamping” in overlit spaces



# ▲ Best Way to Increase Project Savings

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1. Identify current lighting equipment.
2. Interview workers in each area about light levels and effectiveness.
3. Determine existing light levels with light meter.
4. Establish standards using in-house information and industry standards – IES.
5. **Evaluate data for areas of potential lighting reduction/increase.**
6. Choose a qualified product that fits the application
7. Use the standards when changing lighting, verify levels with light meter afterward.
8. Monitor light levels regularly to assess any degradation in levels (Establish then verify/maintain)

# Lighting Assessment (Steps 1 – 3):

## ▲ What You Need to Get the Data You Need

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### Planning and Patience

- Paper survey form(s) or computer-based tools
- Light meter
- Digital camera
- Ballast discriminator
- Handheld counter
- Layouts or drawings of the facility
- Ladder
- Access to facility/storage room – assistance of facility staff
- Contacts and other general information on the facility

# ▲ Illuminance Selection Procedure

IESNA Illuminance Recommendations for Offices (fc)

Year	Easy	Medium	Difficult
1912	2	4	6
1925	4	6	12
1947	10	30	50
1952	10	30	50
1959	30	70	150
1966	30	70	150
1972	30	70	200
1981	10/15/20	50/75/100	100/150/200
1984	10/15/20	50/75/100	100/150/200
1992	10/15/20	<b>50/75/100</b>	100/150/200
2000	5	30	100
2011	10/20/40	<b>15/30/60</b>	25/50/100

Schools (fc)

Year	Medium (< 25 yrs)
Pre 2011	<b>50</b>
Post 2011	<b>15</b>



# Compare Current Light Levels with IES Recommendations (Step 4 – 5)

1 Footcandle  
=  
10.76 Lux

Table 30.2 | Industrial Illuminance Recommendations

Applications and Tasks <sup>a</sup>	Notes	Recommended Maintained Illuminance Targets (lux) <sup>b, c, d</sup>									
		Horizontal (E <sub>h</sub> ) Targets					Vertical (E <sub>v</sub> ) Targets				
		Visual Ages of Observers (years) where at least half are					Visual Ages of Observers (years) where at least half are				
		<25	25-65	>65			<25	25-65	>65		
		Category				Gauge	Category			Gauge	
<b>BASIC INDUSTRIAL TASKS</b>											
<b>ASSEMBLY</b>											
• Difficult		T	500	1000	2000	Avg	T	500	1000	2000	Avg
• Exacting		W	1500	3000	6000	Avg	W	1500	3000	6000	Avg
• Simple		P	150	300	600	Avg	P	150	300	600	Avg
<b>MATERIALS HANDLING</b>											
• Loading	Inside truck and freight cars	M	50	100	200	Avg	I	15	30	60	Avg
• Picking stock, classifying		M	50	100	200	Avg	K	25	50	100	Avg
• Wrapping, packing, and labeling		P	150	300	600	Avg	N	75	150	300	Avg
<b>WAREHOUSING AND STORAGE</b>											
• Inactive		K	25	50	100	Avg	H	10	20	40	Avg
• Active: bulky items; large labels		M	50	100	200	Avg	K	25	50	100	Avg
• Active: small items; small labels		P	150	300	600	Avg	N	75	150	300	Avg

## ▲ Recommended light (illuminance) levels

---

Illuminating Engineering Society of North America (IESNA) publishes guidelines (10th edition) based on:

- Type of task performed
- Size of objects handled
- Duration of task
- Contrast
- Average age of workers in that space

Recommended illuminance examples:

- Offices: 20 and 30 fc
- Schools: 10 to 25 fc

# Recent Updates to IES Recommendations

---

## In 2009, the selection procedure was updated

- Increased granularity of illuminance recommendations (by age)
  - Accounts for a younger population (half the anchor value) or an older population (twice the anchor value)
- Localization of illuminance using gauges (min/max/avg) and uniformity (min-max, avg-min)
- Activity Levels
  - Variations are allowed based on the activity within the space
- Includes mesopic multipliers to account for mesopic adaptation
  - Limited to exterior, very low luminance

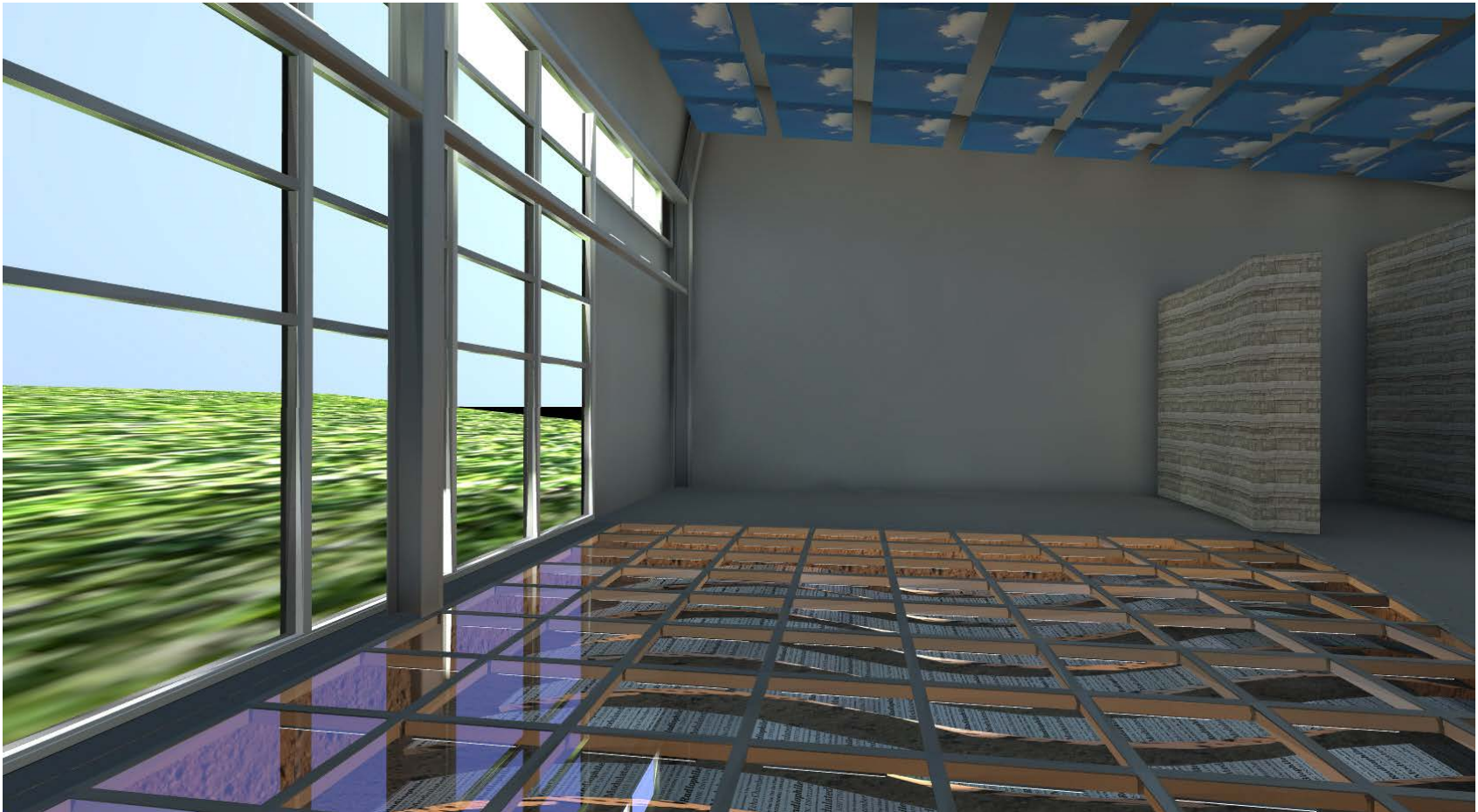
# ▲ Lighting Calculation Tools

---

- In a word, software
  - Computer-Aided Design (CAD) software
    - Agi32
    - DIALux
    - Visual
  - Savings Calculation software
    - Available online from many controls companies
    - Lamp manufacturers (GE Lighting, Osram, Philips) all have a number of online and downloadable calculators

# Lighting Calculation Tools

---



# Lighting Calculation Tools

**WattStopper®** A Group brand **legrand**

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PUTTING A STOP TO ENERGY WASTE®

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**CONCEPT** | **IDEA** | **ANALYSIS** | **ENERGY CALCULATORS** | **DEVELOP**

**CAD Drawings**  
More than 300 CAD diagrams in multiple formats

**BIM Objects**  
BIM objects for our most popular products

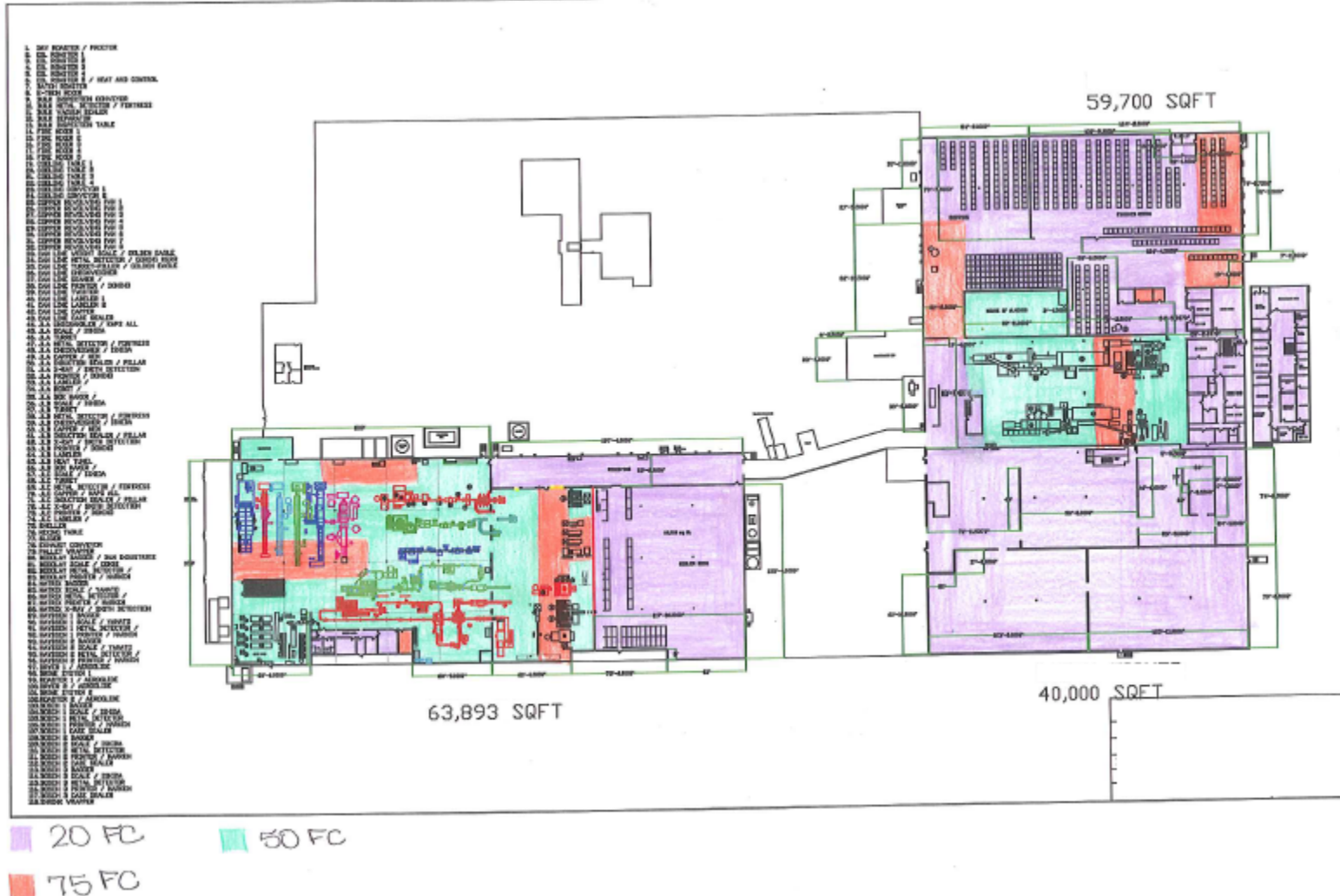
**Control Six**  
Identify solutions for the six most common space types

**Lighting Energy Calculator**  
Use the Lighting Energy Calculator to identify the lighting control strategies that best match your energy savings goals for retrofit or new construction projects.  
Compare different control methods with pre-defined Lighting Control Measures (LCMs) to achieve additional maximum energy lighting

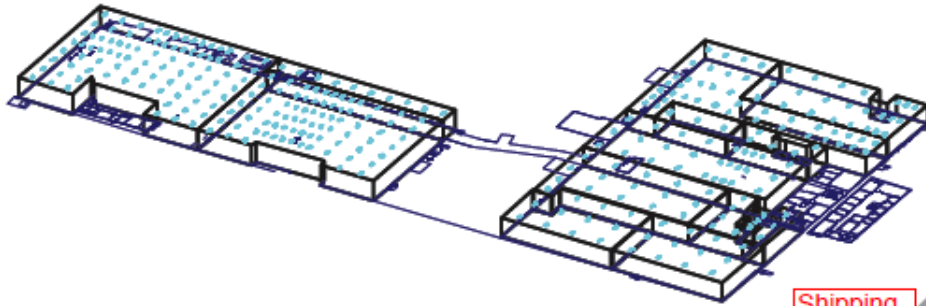
**PlugCalc<sup>sm</sup>**  
Use PlugCalc to calculate your energy savings opportunities as well as Return on Investment (ROI) by automatically controlling plugged in office equipment and other plug loads.  
This is a helpful tool for energy efficiency professionals, energy-conscious homeowners, or anyone wanting to reduce their carbon footprint.

# Example Analysis:

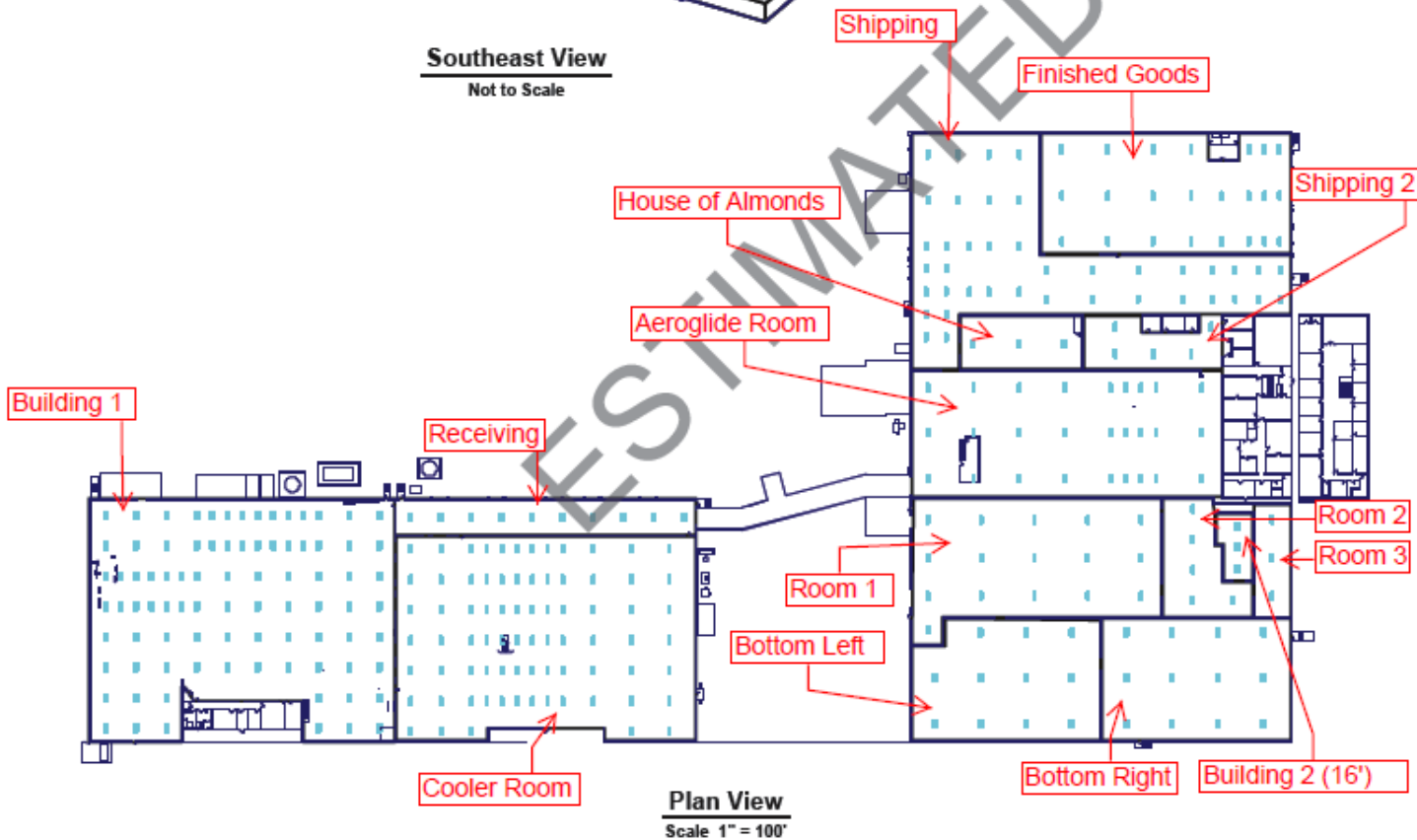
## Verifying Proposed Solution in Software



# Verifying Proposed Solution in Software



**Southeast View**  
Not to Scale





# Verifying Proposed Solution in Software:

## Light Level Results

LUMINAIRE SCHEDULE									
Symbol	Label	Qty	Catalog Number	Description	Lamp	File	Lumens	LLF	Watts
□	A	466	IBZ 632 WD	IBZ, (6) LAMP T8 HIGH BAY WITH WIDE DISTRIBUTION WHITE REFLECTOR	SIX 32-WATT LINEAR FLUORESCENT T8, HORIZONTAL POS.	IBZ_632_WD.i es	2800	1.15	218

STATISTICS						
Description	Symbol	Avg	Max	Min	Max/Min	Avg/Min
Aeroglide Rm	+	45.3 fc	87.6 fc	27.2 fc	3.2:1	1.7:1
Cooler Room	+	47.0 fc	78.7 fc	16.6 fc	4.7:1	2.8:1
Finished Goods	+	46.6 fc	86.2 fc	25.2 fc	3.4:1	1.8:1
House of Almonds	+	22.5 fc	34.1 fc	12.5 fc	2.7:1	1.8:1
Leigh Fisher (16' Ceiling )	+	35.6 fc	43.0 fc	28.2 fc	1.5:1	1.3:1
Leigh Fisher (bottom left)	+	31.0 fc	42.9 fc	15.1 fc	2.8:1	2.1:1
Leigh Fisher (bottom right)	+	32.4 fc	44.0 fc	19.9 fc	2.2:1	1.6:1
Leigh Fisher Rm1	+	32.2 fc	45.5 fc	18.8 fc	2.4:1	1.7:1
Leigh Fisher Rm2	+	30.5 fc	43.5 fc	15.7 fc	2.8:1	1.9:1
Leigh Fisher Rm3	+	30.4 fc	35.3 fc	25.0 fc	1.4:1	1.2:1
Receiving	+	22.6 fc	23.9 fc	17.3 fc	1.4:1	1.3:1
Shipping	+	59.2 fc	107.5 fc	23.3 fc	4.6:1	2.5:1
Shipping 2	+	32.0 fc	45.8 fc	16.4 fc	2.8:1	2.0:1
Zane Grey	+	43.1 fc	67.9 fc	19.7 fc	3.4:1	2.2:1

# Reasons to increase or decrease the target illuminance

---

- Age of users
- Life and health issues
- Safety and security issues
- Energy and code requirements
- Historical context
- Reduced visual function
- Melatonin suppression at night
- Mental dysfunction
- Unusual maintenance requirements
- Non-human requirements (plants, animals, cameras)
- Material degradation/ preservation issues
- Unusual client specifications
- Mesopic adaptation

**Use your professional  
judgment and experience**

## Meeting Target Illuminance Levels

---

- Energy Codes and Lighting Power Density
  - Many Codes will refer to Lighting Power Density (LPD)
  - Limitations of LPD are used as a method of encouraging more efficient designs
  - LPD is measured as Watts/square foot or square meter
  - A design with an LPD value of 1 W/sf will be 25% more efficient than a design with 1.3 W/sf
  - Note that LPD does not measure glare, appropriateness, or any other lighting quality issues
  - Most designers use the 90.1 definition of determining LPD values

# ▲ Illuminance Selection Procedure: Meeting LPDs

ANSI/ASHRAE/IESNA 90.1 Lighting Power Density (W/sf)

Sample Lighting Power Densities Using the Building Area Method					
Occupancy Type	Edition: ASHRAE 90.1 -				
	1989*	2001	2004	2007	2010
Office	1.57	1.30	1.00	1.00	0.90
Retail	2.28	1.90	1.50	1.50	1.40
School/University	1.76	1.50	1.20	1.20	0.99
Hospital	N/A	1.60	1.20	1.20	1.21
Warehouse	0.43	1.20	0.80	0.80	0.66
Multi-family	N/A	1.00	0.70	0.70	0.60
Hotel	N/A	1.70	1.00	1.00	1.00
*applies to buildings 50,001 to 250,000 sq ft					

## ▲ Using LPD as a Design Tool

---

- Energy Codes and Lighting Power Density
  - Example:
    - The LPD for an office space is 0.9 W/sf
    - The space is 10,000 square feet
    - The designer knows the maximum lighting load is 9 kW
      - $(10,000 \times 0.9 = 9,000\text{W})$
    - If a 2 lamp T8 luminaire is rated at 58W, then there will be 155 luminaires
      - $(9,000 / 58 = 155)$
    - If the designer wants to aim for 20% below 90.1, then she selects a luminaire which will achieve the illuminance with only 124 luminaires required

# LED Qualification Standards:

## ▲ DesignLights and ENERGY STAR (Step 6)

---

**Qualified Product Lists** - To qualify for Utility incentives, LED Products must be pre-qualified under one of the following options:

- **Energy Star LED Lamps:**  
<http://www.energystar.gov/> → Find Energy Star Products → LED Light Bulbs
  - Integral Lamps – “LED Light Bulbs”
- **Energy Star LED Fixtures:**  
<http://www.energystar.gov/> → Find Energy Star Products → Business & Government → Commercial LED Lighting
  - Recessed Downlights
  - Under-cabinet task lighting
  - Desk task lamps
  - Wall-wash luminaires
  - Bollards
- **Design Lights Consortium (DLC) LED Fixtures:**  
<http://www.designlights.org/> → Solid State Lighting → Qualified Products List (QPL)
  - Outdoor Area/Roadway
  - Outdoor Decorative
  - Outdoor Wall-mount
  - Parking Garage
  - Track and Directional
  - Refrigerated Case
  - Display Case
  - Linear Panels/Troffers (2x2, 2x4, 1x4)
  - Floodlights
  - Retrofit Kits
  - Highbay
  - Lowbay
  - Gas Station Canopy
  - LED Linear T8 Replacement Lamps
  - Linear Ambient

# DesignLights: Product Search

[+ New Search](#) [Download Results](#) [Share Results](#) [Voir en Français](#)

**REFINE YOUR SEARCH**

194 RESULTS FOUND [Update Search](#)

Include De-Listed Products

**Categories** ▼

**Measured Criteria** ▼

**Rated Criteria** ▼

**Manufacturer** ▼

Type and Select one or more Organizations

194 RESULTS FOUND SHOW 10 25 50 100 SORT Date Qualified (newest first) ▼

Green ◀◀ ◀ **1** ▶ ▶▶

[Date Qualified: 09/03/2013](#) [Compare](#)

Manufacturer: **Think Green** Brand Name: **Think Green**  
**Solutions/Reonac Energy Systems** **Solutions/Reonac Energy Systems**

[VIEW DETAILS](#) [VIEW FAMILY \(1\)](#)

Model No.:	LED-THK-TUBE-110-4K4E-22W	TEST DATA	RATED DATA		
Categories:	Four-foot Linear Replacement Lamps	Light Output	3,006 lm	Efficacy	113.92 lm/w
		Wattage	26.39 w	CRI	83.6
		CCT	3,980 K		

[View Expanded Details](#) [+](#)

[Date Qualified: 09/03/2013](#) [Compare](#)

Manufacturer: **Think Green** Brand Name: **Think Green**  
**Solutions/Reonac Energy Systems** **Solutions/Reonac Energy Systems**

# What are High Performance and Reduced Wattage T8 Systems? (Step 6)

Using the Consortium for Energy Efficiency (CEE) standards

- Listings for lamps and ballasts on CEE Web site ([www.cee1.org](http://www.cee1.org))

## Lamp

- Color Rendering Index (CRI)
- Minimal Initial Lumens
- Lamp Life
- Lumen Maintenance

- High Performance (32W High Lumen - XP, SPX, ADV)
- Reduced Wattage (25W; 28W)

+

## Ballast

- Ballast Efficacy Factor (BEF)
  - Instant Start
  - Programmed Start
  - per Ballast Factor
- Frequency, Power Factor and Harmonic Distortion

- Premium Ballast Lines (Ultramax, Optanium, QHE)
- Most *NEMA Premium*

=

## System

System Efficacy in Mean Lumens per Watt (MLPW)

- Countless combinations from many different fixture manufacturers



+



=





# CEE listing: Typical Requirements for T8

<http://library.cee1.org/content/commercial-lighting-qualifying-products-lists>



ABOUT MEMBER CEE PROGRAM RESOURCE INFLUENCING MARKETS PROGRAM INSIGHTS PRESS

ENERGY  
EFFICIENCY  
PROGRAM  
LIBRARY

## Welcome to the Energy Efficiency Program Library

Energy Efficiency Program Library

### Commercial Lighting Qualifying Product Lists

#### Date Published

March 1, 2013

#### Document Type

Qualifying Product List (QPL)

#### Abstract

CEE launched an initiative for high performance commercial lighting systems in November of 2004, and updated it in 2007 to include reduced wattage T8 systems. In support of the initiative, CEE maintains lists of qualifying four foot fluorescent high performance (32 watt) and reduced wattage (28 and 25 watt) lamps and ballasts. For more information please see the [High Performance](#) and [Reduced Wattage Specifications](#).

If you believe there is a product which meets our specifications but is not on our lists, please fill out the [submission forms](#) to submit a product for review and, if it meets our specifications, listing.

If you have questions regarding the lists or specifications, please see the [Commercial Lighting FAQs](#).










This CEE Commercial Lighting Systems Initiative can be found [here](#).

#### Authors

Organization: CEE

#### Committee Topics

[Commercial & Industrial](#) > [Commercial](#) > [Lighting - Commercial](#)

	<a href="#">March 2013 32W Lamps &amp; Ballasts</a>	849 KB
	<a href="#">March 2013 28W &amp; 25W Lamps &amp; Ballasts</a>	942.5 KB
	<a href="#">February 2013 28W &amp; 25W Lamps &amp; Ballasts</a>	930 KB
	<a href="#">February 2013 32W Lamps &amp; Ballasts</a>	920 KB
	<a href="#">January 2013 32W Lamps &amp; Ballasts</a>	895 KB
	<a href="#">January 2013 28W &amp; 25W Lamps &amp; Ballasts</a>	921 KB
	<a href="#">December 2012 32W Lamps &amp; Ballasts</a>	829 KB
	<a href="#">December 2012 28W &amp; 25W Lamps &amp; Ballasts</a>	839.5 KB
	<a href="#">November 2012 32W Lamps &amp; Ballasts</a>	806 KB

# Tweaking the Solution:

## Ballast Factors (Step 6)

---

### ■ Ballast Factor (BF)

- Designers use Ballast Factor as a design tool
- Example – 2 lamp systems, using F32 T8 standard lamp

Type	Ballast Factor	Initial Lumens	Watts	Initial lm/W
Low BF	0.78	4,680	48W	98 lm/W
Normal BF	0.88	5,280	55W	96 lm/W
High BF	1.2	7,200	74W	97 lm/W

# Tweaking the Solution:

## ▲ Lamp Types (Step 6)

---

### ■ Lamp Types

- Designers use Lamp Types as a design tool
- Example – 2 lamp systems, using F32 T8 lamp
- Normal Ballast Factor 0.88

Lamp Type	Initial Lumens	System Lumens	Watts	Initial lm/W
Low Watt	2,725	4,800	48W	100 lm/W
Normal	2,850	5,015	52W	96 lm/W
Premium	3,000	5,280	55W	96 lm/W

## ▲ Lamp Type Considerations

---

- Reduced Wattage T8 (RWT8) Lamps
  - 25W lamps, no ballast change required
  - Use with caution, especially with existing Instant Start (IS) ballasts
  - Not recommended for short duty cycles or for colder ambient environments

# Lighting Redesign

Going beyond 1-for-1 retrofits and getting the most out of your retrofit



# ▲ Redesign Opportunities and Goals

---

## Why do we care?

- Most spaces are poorly illuminated
  - Changes in tasks and technologies have made older designs dysfunctional
  - In general, spaces tend to be overlit Existing luminaires and layouts may not be appropriate
- Our goals should be
  - Do no harm
  - Improve the lighting quality
  - Save energy
  - If your goal is *only* to save energy, turn off all the lights and send the people home

# ▲ Design Process

---



## ▲ Lighting Redesign Described

---

- A not-so-new concept that should be revisited
  - Many spaces are overlit
  - Many spaces are lit improperly
- Design with tasks in mind: what luminaire will work the best for this task?
- Design with controls in mind
- *with* redesign, you can achieve **70-90%** energy savings!



## ▲ Lighting Redesign Practiced

---

- Place luminaires where needed
- Minimize overhead ambient lighting
- Install task lighting (with controls)
- Highlight vertical surfaces
- Use different luminaires for passageways
- Add additional zones for controllability
- Switch to dimming ballasts/drivers, and tune down to 80%

## ▲ Redesign Considerations

---

- Overlit Spaces
  - Perfect candidate for redesign is an overlit space
  - These occur very frequently
  - Difficulty may be getting buy-in from all users
  - Mock-up almost essential
  - If existing luminaires are in excellent condition, delamping and reflectors may be feasible and cost-effective
  - New luminaires may give the best payback

## ▲ Redesign Considerations

---

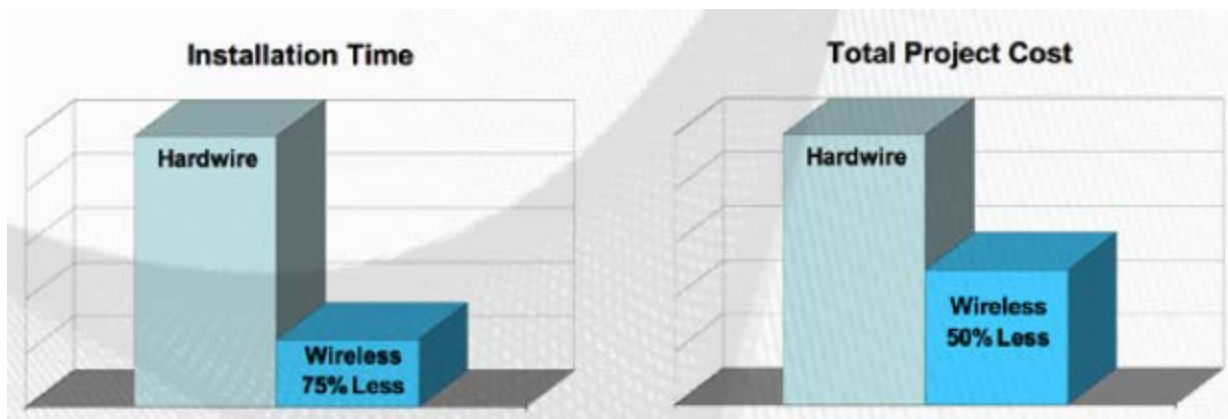
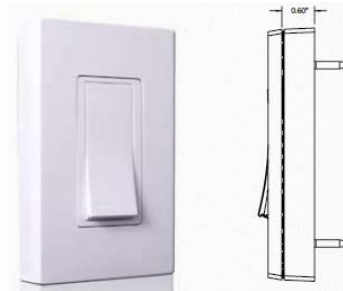
- Renewal Issues
  - It can be counter-productive to stuff new technology into a fixture which is at end-of-life
  - Trade-off is disposal costs for removing old luminaires
  - On fluorescent systems, lamp sockets and lenses usually must be replaced
  - The challenge is the relatively high cost of onsite labour compared to the lower cost of labour for building a new luminaire
  - This can be offset by supplying retrofit or upgrade kits to the site pre-assembled

# Lighting Controls

Wireless and Integrated Controls are  
changing the game for retrofits

# Wireless (or Low Volt) Controls with LED Retrofits

- **Additional Energy Savings**
- **Flexibility**
- **Scalability**
- **Ease of Installation**
  - low voltage almost as easy



## ▲ Lighting Controls & Control Strategies

---

- New controls technologies offer flexibility at reasonable price
- Enables getting all “the juice out of the orange”
- Best candidates
  - Spaces with no local switching
  - Spaces with variable occupancy

## ▲ Dimming

---

- Technically feasible with all sources
- Difficult cost/benefit due to cost of electricity
- Dimming systems also use some power, so a 50% reduction in illuminance does not translate to a 50% saving
- No-brainer applications:
  - Flexible use spaces such as conference rooms, board rooms
- Challenges
  - Dimming LED can be problematic mostly due to lack of driver standards

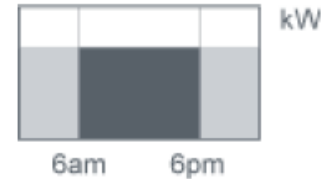
# ▲ Leveraging Multiple Control Strategies



## Smart Time Scheduling

In areas of a building where occupancy sensor control is not appropriate, time scheduled switching or dimming of lights can be employed for zones as small as a room or even individual light fixture.

10-40%



## Daylight Harvesting

Through the use of photo sensors, light levels are automatically adjusted to take into account ambient natural sunlight entering the building. Appropriate light levels are maintained and artificial lighting is dimmed when necessary.

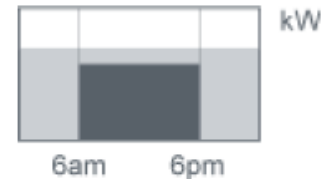
5-15%



## Task Tuning

Setting default (maximum) light levels to suit the particular task or use of a workspace in order to eliminate over lighting.

5-20%





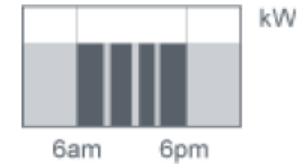
# ▲ Leveraging Multiple Control Strategies (Cont.)



## Occupancy Control

Through the use of occupancy sensors, lights are automatically turned on or off or dimmed based on occupancy detection.

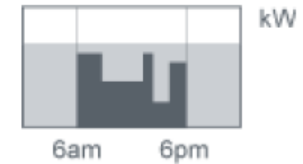
25-50%



## Personal Control

Through the Personal Control Software, individuals can control (dim) the light levels in their workspace to suit their personal preferences from their desktop PC.

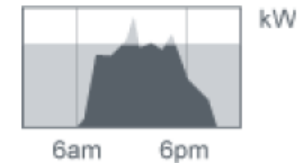
5-15%



## Variable Load Shedding

The automatic reduction of electrical demand in a building by shedding lighting loads dynamically (through dimming or switching) either to shave peak demand or to respond to a utility price or demand response signal. Load shedding can be done selectively by lowest priority areas first.

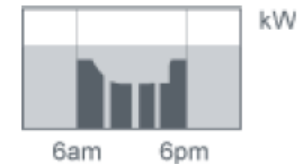
10%



## Combined Energy Savings

Potential cumulative savings from above strategies.

Up to 50 - 75%



# Low Ambient / Task Lighting Strategies

Putting the right amount of light where  
you need it

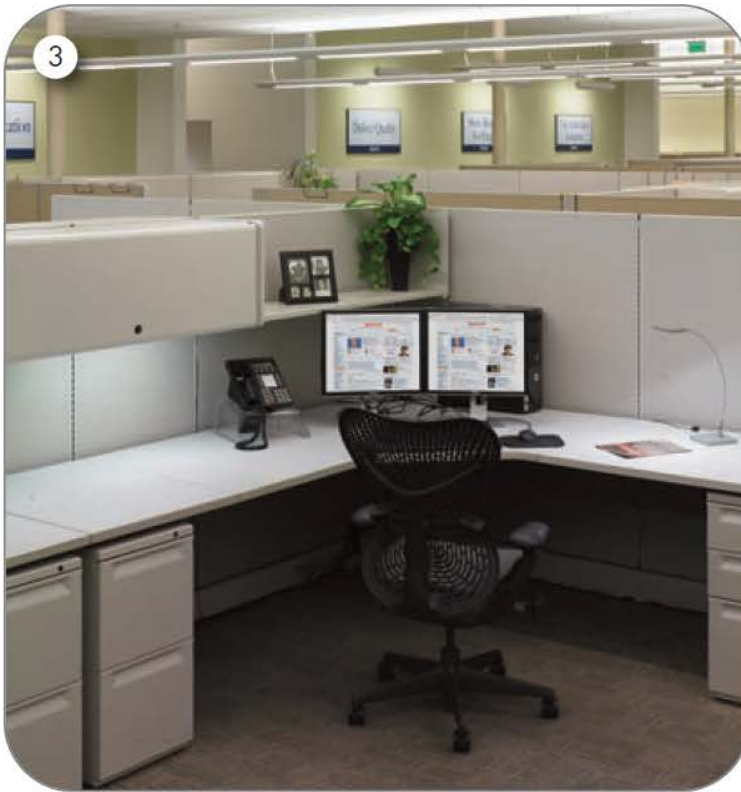


## ▲ Low Ambient/Task Lighting

---

- In the past, interior lighting systems were designed to light an entire space to the same illuminance with reasonable uniformity
- This approach is wasteful since the highest required illuminance is present throughout the space
- A more intelligent approach is low ambient lighting with task lights as required
- People with task lights generally use them only when necessary
- Today, most office interiors are designed to about 250–300 lx (25–30 fc) ambient illuminance

# Low Ambient/Task Lighting



## 1 Light the task first

Just the PLS task lighting can virtually light the entire work area with only 12 watts.

## 2 Light the vertical surfaces

Adding a small amount of vertical illumination on the back wall begins to bring balance to the overall brightness in the space.

## 3 Fill in with ambient lighting at 0.4 w/ft<sup>2</sup>

A low ambient approach creates a pleasant and inviting ambience. Illumination levels in the work areas meet task lighting requirements, while allowing for engaged personal interaction. Luminance ratios meet IESNA recommendations of no more than 3:1 in the immediate task area, and no more than 10:1 between the immediate task area and the surrounding visual field of view.

## ▲ Lowbay Fluorescents Work Well in ...

---

### ...Task Lighting to minimize general ambient light

- When upgrading lighting, maximize task lighting and minimize ambient or overhead – put light where needed.
- Combination of area lighting and independently switched task lighting saves up to 20%.



# Spectrally Enhanced Lighting (SEL)

Using High CCT Products to Gain  
Efficiencies



# What do you see???

- Which system is brighter?
- Which system is producing more light?
- Which color do you prefer?

**A**

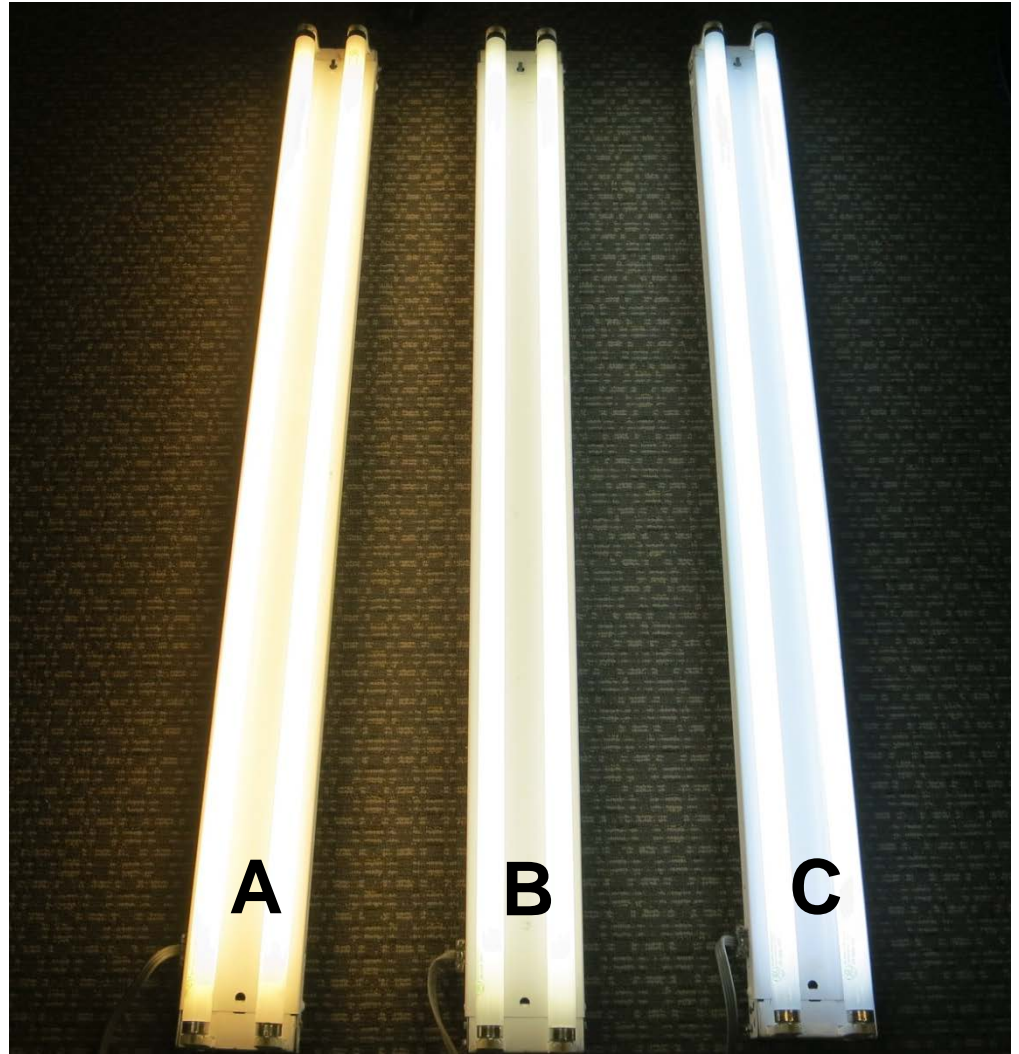
73W; 40fc; 3000K; High BF

**B**

54W; 31fc; 4100K; Norm BF

**C**

48W; 26fc; 6500K; Low BF



# What is SEL and how does it work

---

## *What is Spectrally Enhanced Lighting (SEL)?*

- Design method for interior lighting applications where **visual acuity** is important
- Uses higher Color Temperature lamps closer to “Daylight” ( $\geq 5000\text{K}$ ) with a high blue light content (460 to 480 nm), which:
  - Makes the pupil smaller
  - Improves Visual Acuity – ability to resolve fine details
  - Spaces seem brighter – same perceptual effect as increasing light level
  - Affects Circadian Rhythm to a degree
- Cost effective in and of itself; better if part of a broader efficiency job
  - Can produce an additional 15-20% energy savings
  - No special controls or equipment
- IES now has approved factors (EVE factors) to account for this



# ■ Illuminance Selection Procedure

---

- Equivalent Visual Efficiency (EVE) Ratios
  - From IESNA TM-24-13
  - Interior applications when light with high S/P ratio is used
  - The blue component of the light leads to a smaller pupil size
  - This leads to a bigger focus depth
  - This has a positive effect on demanding tasks for instance reading, repairing goods, analyzing goods etc (seeing and recognizing details)
  - More research is required, but this is promising and is beneficial with LED systems which are strong in the blue part of the spectrum

# What does that look like?

Pre-Retrofit



Post-Retrofit



## ▲ References

---

- IESNA Lighting Handbook, 10<sup>th</sup> edition
- DOE, Energy Efficiency & Renewable Energy
  - <http://www1.eere.energy.gov/buildings/ssl/>



**CLEAResult**

# Case Studies:

*Putting it all together*



We change the way people use energy™

# Case Studies: Interior Troffers

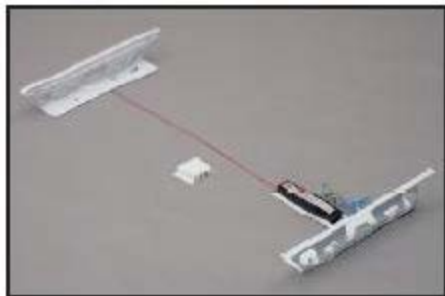
Office Applications

# ▲ Linear Fluorescent/Troffer Systems & Applications

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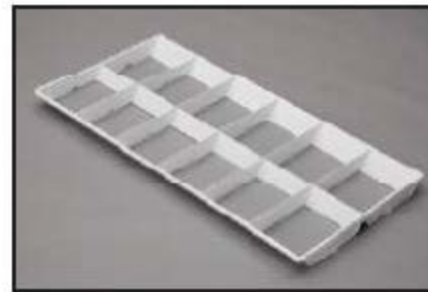
End Brackets/Splice Box



Reflectors



Louver



# Case Studies

---

- OFFICE/INSTITUTIONAL/HEALTH CARE
  - T8 Vs LED, 30 fc ambient
    - LED luminaires have recently become a valid replacement for T8 recessed troffers



# Case Studies

LUMEN METHOD DATA CHART

FACTOR	ITEM	UNITS	3 x T8	LED
SPACE	LENGTH & WIDTH	ft or m	40x60	40x60
	AREA	sq ft or m	2400	2400
	CAVITY HEIGHTS	ft or m	0/6.5/2.5	0/6.5/2.5
	CLG CAVITY RATIO		N/A	N/A
	ROOM CAVITY RATIO		1.4	1.4
	FLOOR CAVITY RATIO		N/A	N/A
	REFLECTANCES	%	50/80/20	50/80/20
	EFFECTIVE REF.	%		
TASK	TASK	A-G	D	D
	REC. ILLUMINANCE	fc or lx	30	30
	TARGET ILLUMINANCE	fc or lx	NA	NA
SOURCE	TYPE		T8	LED
	LAMP LUMENS	lumens	2670	6808
	TOTAL LUMENS	lumens	8010	6808
LUMINAIRE	CU	decimal	0.77	0.99
	ADJUSTED CU		NA	
	LOAD	Watts	64	71
LIGHT LOSS FACTORS	BALLAST FACTOR*	decimal	0.71	1
	LLD*	decimal	0.94	0.8
	Maint. Category	I-VI		
	Room Dirt Cond.			
	Maint. Interval	months		
	LDD*	decimal	0.95	0.95
	Room Dirt Cond.			
	Maint. Interval	months		
	Expected Dirt Dep.	decimal		
	CIE Type			
RSDD*	decimal	0.95	0.95	
LLF	decimal	0.80	0.72	
NO. REQUIRED ILLUMINANCE DENSITY LPD	NO. REQUIRED ILLUMINANCE	fc or lx	19	15
	DENSITY	sf/luminaire	NA	NA
	LPD	W/sf	0.5	0.4

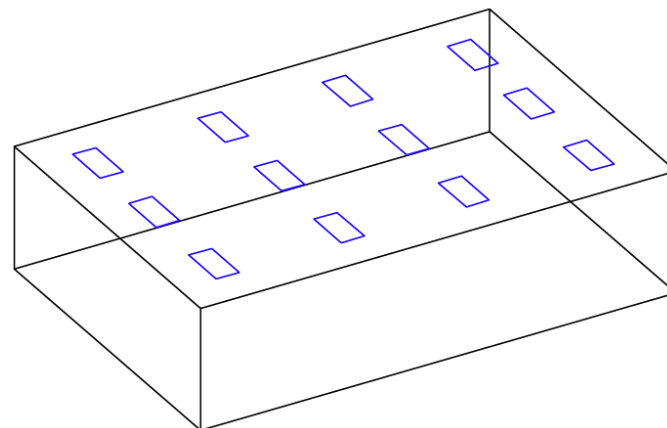
20% energy saving with LED



# Delamping Retrofit Example:

## Open Office or Classroom (12 fixtures)

- IES Recommended footcandle levels, between **20 and 30 fc for Offices**; **10 to 25 for Schools**
  - 97 fc Maximum; 78 fc Average
  - Creates Eye Strain and Glare



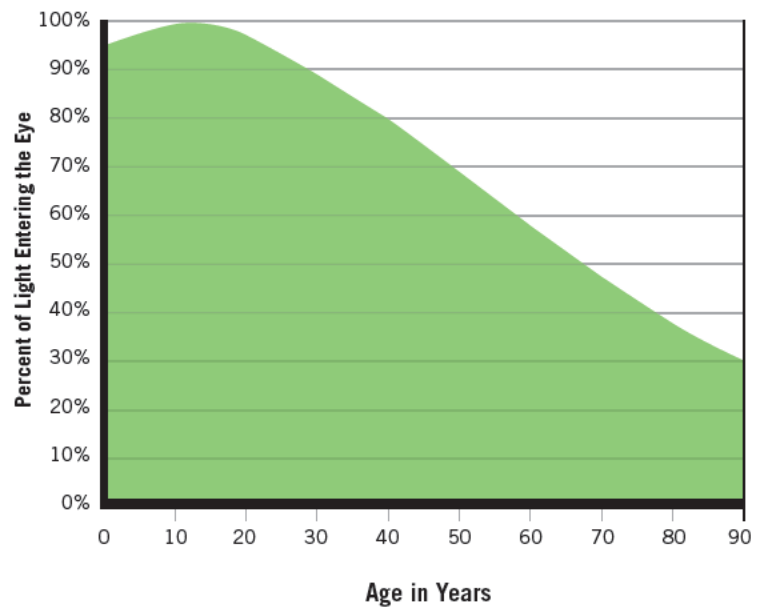
Area	# of Fixt	Fixture Type	Fixture Watts (W)	Total Watts (W)	Area (SqFt)	Power Density (W/SqFt)	Average Maintained Footcandles	Max Footcandles	Savings (%)	
									vs T12	vs Std T8
Baseline (T12 Magnetic)	12	4 lamp, 34W T12 Magnetic	144	1,728	1034	1.7	62	77	NA	NA
Least Cost Option; Newer Baseline (Standard T8)	12	4 lamp, 32W T8 Electronic	112	1,344	1034	1.3	78	97	22%	NA
Change Case (Reduced Wattage T8) or LED	12	2-lamp, 28W T8, <b>Low BF</b> (or LED)	43 (as low as 34W)	516	1034	0.5	32	41	70%	62%

# IES' School Lighting Recommendations

Schools (fc)

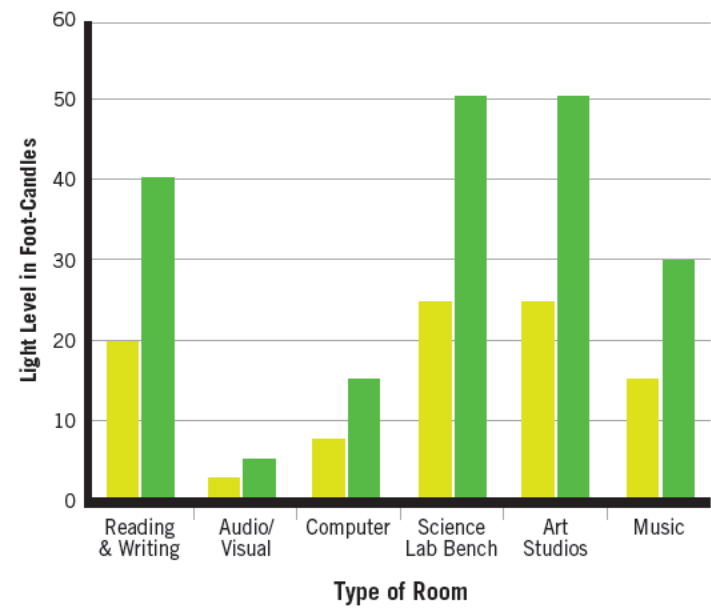
Year	Medium (< 25 yrs)
Pre 2011	50
Post 2011	15

Appropriate Light Levels Depend on Age



Educational Facility Illuminance Recommendations

Source: IES, *The Lighting Handbook, 10th Edition*  
 age group: < 25 (yellow)    age group: 25-65 (green)



# IES Recommendations: Office or Schools

Table 32.2 | Office Facilities Illuminance Recommendations continued from previous page

Applications and Tasks <sup>a</sup>	Notes	Recommended Maintained Illuminance Targets (lux) <sup>b, c, d</sup>									
		Horizontal (E <sub>h</sub> ) Targets					Vertical (E <sub>v</sub> ) Targets				
		Visual Ages of Observers (years) where at least half are					Visual Ages of Observers (years) where at least half are				
		<25	25-65	>65			<25	25-65	>65		
		Category				Gauge	Category			Gauge	
• Print Media	Digital-printing-press-generated, white paper										
• 6-pt Font											
• Matte paper and ink	E <sub>h</sub> @2' 6" AFF; E <sub>v</sub> @4' AFF <sup>j</sup>	R	250	500	1000	Avg	L	37.5	75	150	Avg
• Specular paper and ink	E <sub>h</sub> @2' 6" AFF; E <sub>v</sub> @4' AFF <sup>j</sup>	R	250	500	1000	Avg	L	37.5	75	150	Avg
• 8- and 10-pt Font											
• Matte paper and ink	E <sub>h</sub> @2' 6" AFF; E <sub>v</sub> @4' AFF <sup>j</sup>	P	150	300	600	Avg	K	25	50	100	Avg
• Specular paper and ink	E <sub>h</sub> @2' 6" AFF; E <sub>v</sub> @4' AFF <sup>j</sup>	P	150	300	600	Avg	K	25	50	100	Avg
• 12-pt Font											
• Matte paper and ink	E <sub>h</sub> @2' 6" AFF; E <sub>v</sub> @4' AFF <sup>j</sup>	O	100	200	400	Avg	K	25	50	100	Avg
• Specular paper and ink	E <sub>h</sub> @2' 6" AFF; E <sub>v</sub> @4' AFF <sup>j</sup>	O	100	200	400	Avg	K	25	50	100	Avg
• VDT Screen and Keyboard											
• CSA/ISO Types I and II	See Figure 12.16   CSA/ISO Computer Screen Qualities										
• Positive polarity	E <sub>h</sub> @2' 6" AFF; E <sub>v</sub> @3' 6" AFF <sup>j</sup>	P	150	300	600	Avg	N	75	150	300	Avg
• Negative polarity	E <sub>h</sub> @2' 6" AFF; E <sub>v</sub> @3' 6" AFF <sup>j</sup>	N	75	150	300	Avg	K	25	50	100	Avg
• CSA/ISO Type III	See Figure 12.16   CSA/ISO Computer Screen Qualities										
• Positive polarity	E <sub>h</sub> @2' 6" AFF; E <sub>v</sub> @3' 6" AFF <sup>j</sup>	N	75	150	300	Avg	K	25	50	100	Avg
• Negative polarity	E <sub>h</sub> @2' 6" AFF; E <sub>v</sub> @3' 6" AFF <sup>j</sup>	L	37.5	75	150	Avg	I	15	30	60	Avg
• White Board											
• Analog or Digital											
• Reading (reference)							N	75	150	300	Avg
• Reading (with presenter)	Presenter at white board						P	150	300	600	Avg

Table 32.2 | Office Facilities Illuminance Recommendations continued next page

# What about Troffers and LED Replacement Lamps?

## High Performance Fluorescent Still Most Cost-effective Solution in 2014

### LED Troffers and Kits



**Best after 2<sup>nd</sup> QTR 2015**



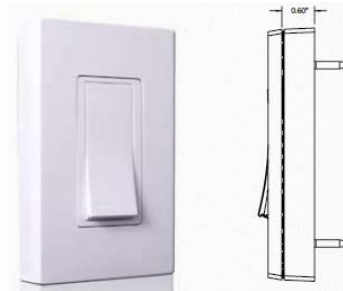
### T8 LED Replacement Lamps Three Types?



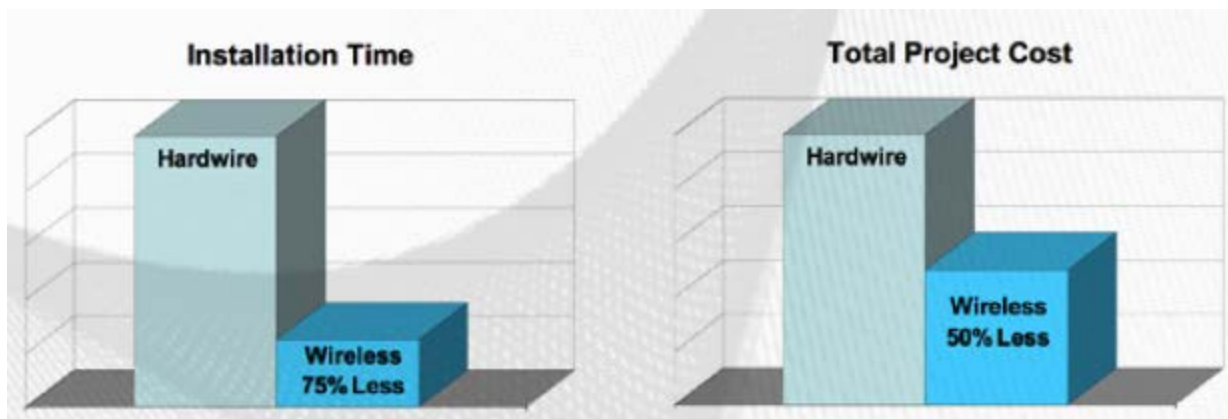
**Best after 4<sup>th</sup> QTR 2014**

# ▲ Put Wireless (or Low Volt) Controls on LED Retrofits

- **Additional Energy Savings**
- **Flexibility**
- **Scalability**
- **Ease of Installation**



- low voltage almost as easy



# Case Studies: HID Replacement

Manufacturing, Warehouse and Exterior  
HID Replacements

# What do we do with HID?

---

**Replace it!**

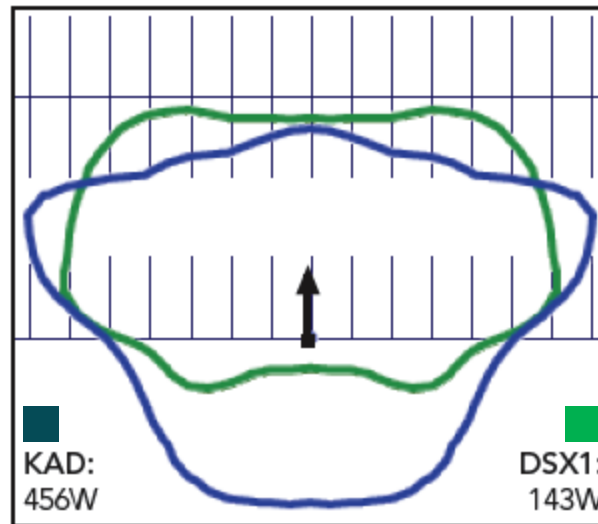
Can't Compare to  
Fluorescent and LED



# LEDs Put Light Where You Need It

- Half the light
- 1/3 the wattage
- **Same average footcandles!**

**456W  
Metal Halide**



**143W  
LED**





# Indoor HID Replacement: LED Highbay

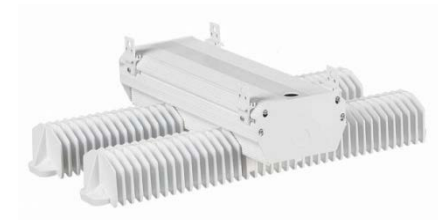
## Pro

- Life
- Control
- 40-80% savings



## Con

- Initial Cost
  - **LED\$ > \$400**
  - Fluorescents < \$300



1 Footcandle

=

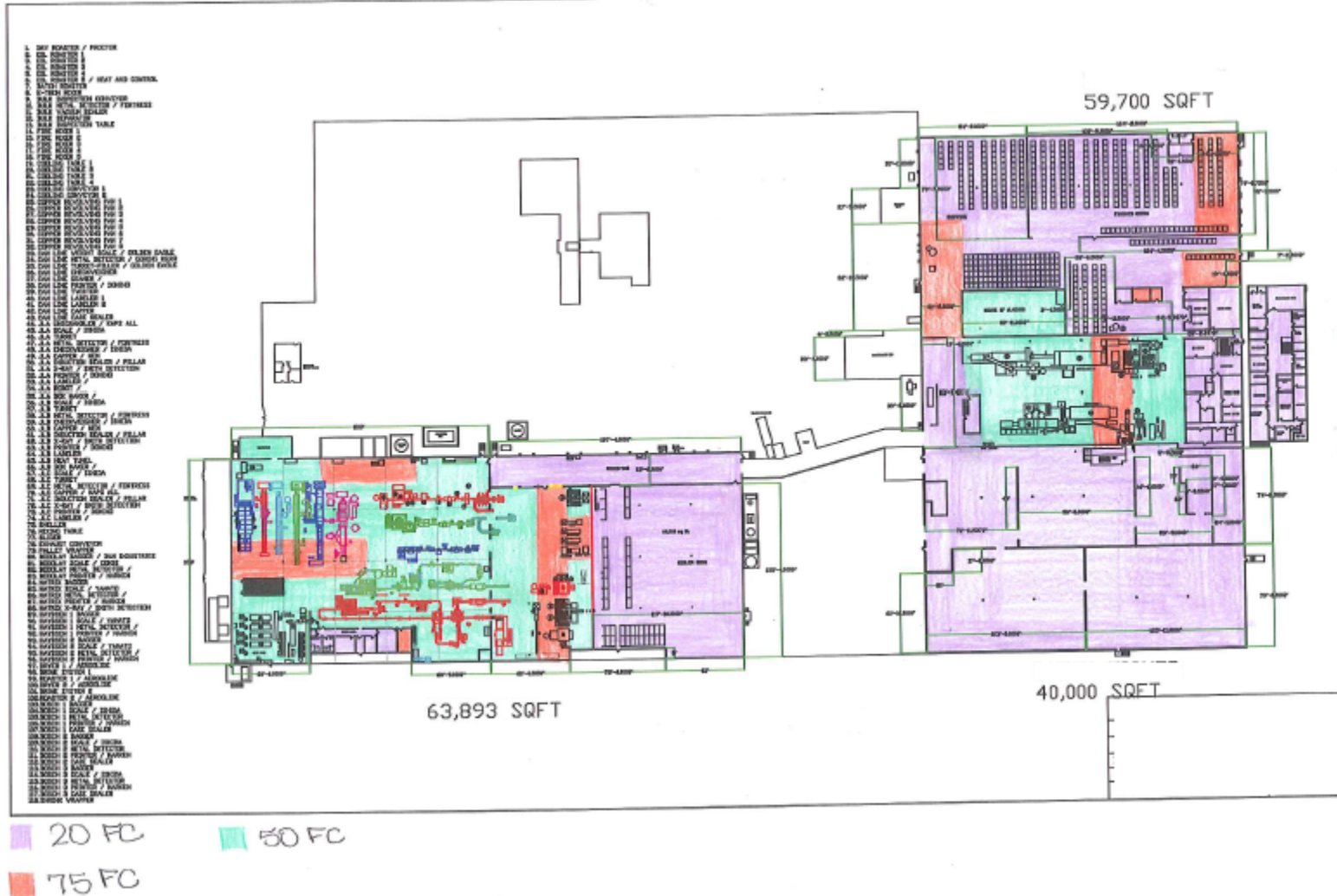
10.76 Lux

# Compare Current Light Levels to Goals and IES Recommendations

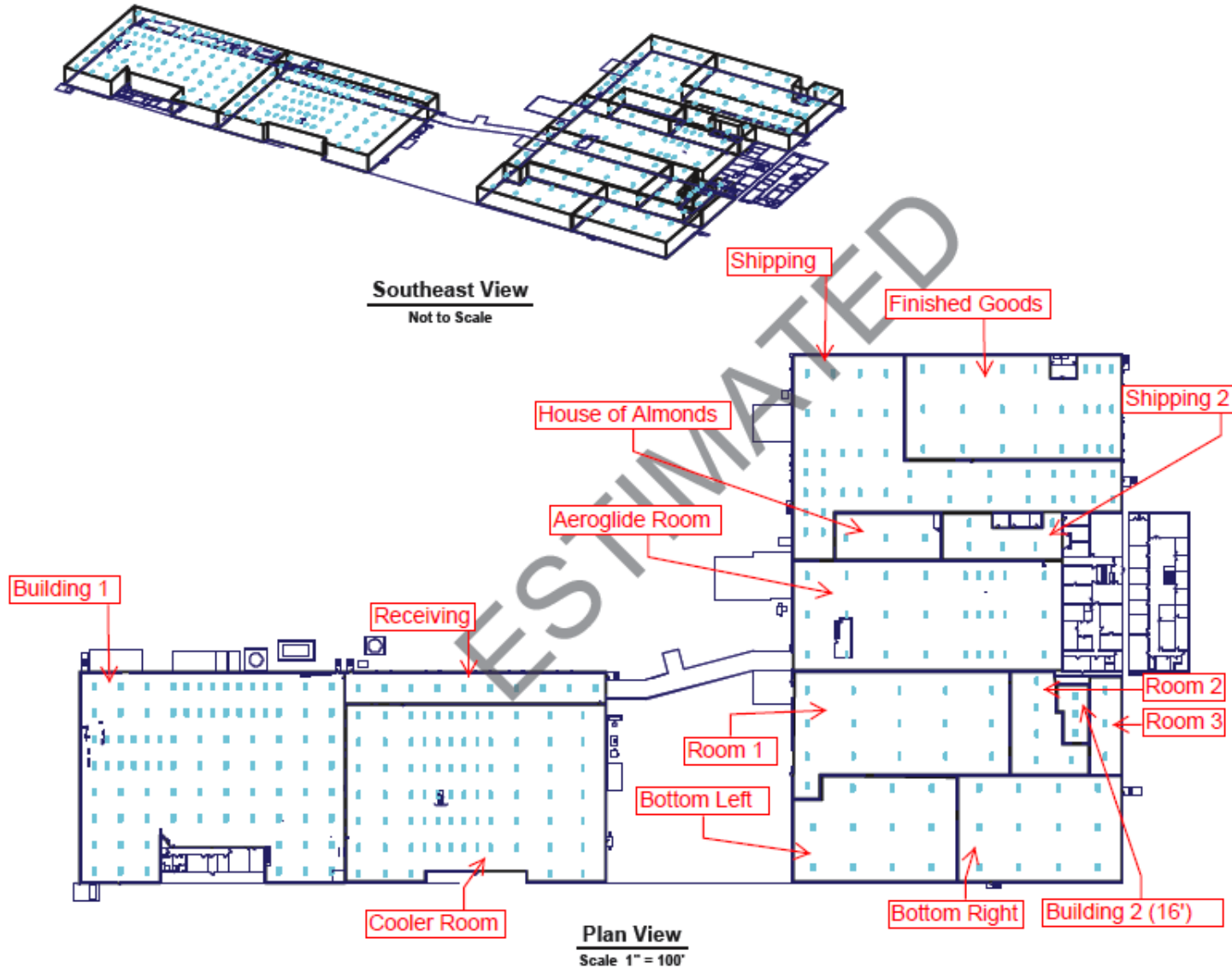
Table 30.2 | Industrial Illuminance Recommendations

Applications and Tasks <sup>a</sup>	Notes	Recommended Maintained Illuminance Targets (lux) <sup>b, c, d</sup>									
		Horizontal (E <sub>h</sub> ) Targets					Vertical (E <sub>v</sub> ) Targets				
		Visual Ages of Observers (years) where at least half are					Visual Ages of Observers (years) where at least half are				
		<25	25-65	>65			<25	25-65	>65		
		Category				Gauge	Category				Gauge
<b>BASIC INDUSTRIAL TASKS</b>											
<b>ASSEMBLY</b>											
• Difficult		T	500	1000	2000	Avg	T	500	1000	2000	Avg
• Exacting		W	1500	3000	6000	Avg	W	1500	3000	6000	Avg
• Simple		P	150	300	600	Avg	P	150	300	600	Avg
<b>MATERIALS HANDLING</b>											
• Loading	Inside truck and freight cars	M	50	100	200	Avg	I	15	30	60	Avg
• Picking stock, classifying		M	50	100	200	Avg	K	25	50	100	Avg
• Wrapping, packing, and labeling		P	150	300	600	Avg	N	75	150	300	Avg
<b>WAREHOUSING AND STORAGE</b>											
• Inactive		K	25	50	100	Avg	H	10	20	40	Avg
• Active: bulky items; large labels		M	50	100	200	Avg	K	25	50	100	Avg
• Active: small items; small labels		P	150	300	600	Avg	N	75	150	300	Avg

# Example Analysis



# Example Analysis: Proposed Solution



# Example Analysis: Light Level Results

## Insufficient

### LUMINAIRE SCHEDULE

Symbol	Label	Qty	Catalog Number	Description	Lamp	File	Lumens	LLF	Watts
□	A	466	IBZ 632 WD	IBZ, (6) LAMP T8 HIGH BAY WITH WIDE DISTRIBUTION WHITE REFLECTOR	SIX 32-WATT LINEAR FLUORESCENT T8, HORIZONTAL POS.	IBZ_632_WD.i es	2800	1.15	218

### STATISTICS

Description	Symbol	Avg	Max	Min	Max/Min	Avg/Min
Aeroglide Rm	+	45.3 fc	87.6 fc	27.2 fc	3.2:1	1.7:1
Cooler Room	+	47.0 fc	78.7 fc	16.6 fc	4.7:1	2.8:1
Finished Goods	+	46.6 fc	86.2 fc	25.2 fc	3.4:1	1.8:1
House of Almonds	+	22.5 fc	34.1 fc	12.5 fc	2.7:1	1.8:1
Leigh Fisher (16' Ceiling )	+	35.6 fc	43.0 fc	28.2 fc	1.5:1	1.3:1
Leigh Fisher (bottom left)	+	31.0 fc	42.9 fc	15.1 fc	2.8:1	2.1:1
Leigh Fisher (bottom right)	+	32.4 fc	44.0 fc	19.9 fc	2.2:1	1.6:1
Leigh Fisher Rm1	+	32.2 fc	45.5 fc	18.8 fc	2.4:1	1.7:1
Leigh Fisher Rm2	+	30.5 fc	43.5 fc	15.7 fc	2.8:1	1.9:1
Leigh Fisher Rm3	+	30.4 fc	35.3 fc	25.0 fc	1.4:1	1.2:1
Receiving	+	22.6 fc	23.9 fc	17.3 fc	1.4:1	1.3:1
Shipping	+	59.2 fc	107.5 fc	23.3 fc	4.6:1	2.5:1
Shipping 2	+	32.0 fc	45.8 fc	16.4 fc	2.8:1	2.0:1
Zane Grey	+	43.1 fc	67.9 fc	19.7 fc	3.4:1	2.2:1

# Leveraging High Performance T8

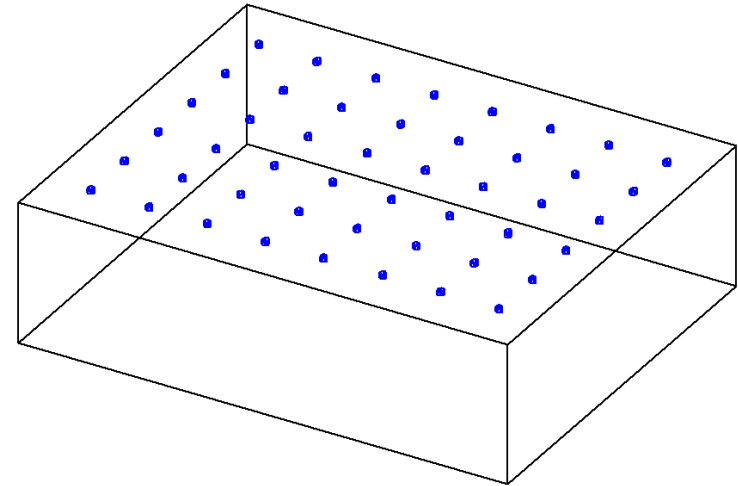
## Comparing 4-lamp Systems

---

System Type	Watts	Mean Lumens of Fixture	Maintained Efficacy (MLPW)	CRI	Rated Lamp Life (hrs)
400W Metal Halide	453	18,300	40	65	15,000 – 20,000
High Performance (HP) Ballast – Six High Lumen 32W Lamps (Normal BF)	162	14,890	92	85	> 24,000
Four Reduced Wattage T5HO 47W Lamps	206	17,360	84	85	30,000
LED Highbay Fixture	130 to 175	12,000 to 20,000	80 to 100	70 to 80	50,000 to 75,000

# Warehouse-Maintenance Facility Design

- This Warehouse-Maintenance facility design proposed
  - (36) 400W Metal Halides – 24ft height
- IES Recommended footcandles:
  - 5 - 30 fc Warehouse
  - 50 fc for Maintenance Work
  - 30 – 75 fc Gymnasium



Area	# of Fixt	Fixture Type	Fixture Watts (W)	Total Watts (W)	Area (SqFt)	Power Density (W/SqFt)	Average Maintained Footcandles	Max Footcandles	Savings (%)
									vs MH 400
Baseline (400W MH)	36	400W MH	453	16,308	8700	1.9	86	121	NA
High Performance T8 (HPT8) 6-lamp Highbay or LED	36	6-lamp, 32W HPT8 (or LED)	162 (as low as 130W)	5,832	8700	0.67	48	61	64%
T5HO 4-lamp 47W Highbay	36	4-lamp, 47W T5HO	206	7,416	8700	0.85	61	74	55%

# High Bay Lighting: Comparing 400W MH with Linear Fluorescent Side by Side



**400 W Metal Halide**

**6-Lamp High Lumen  
32W T8s**



## ▲ Lowbay Fluorescents Work Well in ...

---

### ...Task Lighting to minimize general ambient light

- When upgrading lighting, maximize task lighting and minimize ambient or overhead – put light where needed.
- Combination of area lighting and independently switched task lighting saves up to 20%.



# Outdoor LED Applications: Parking Lots

## Pro

- Life
- Control
- Aesthetics
- 50-80% Savings

## Con

- Initial Cost

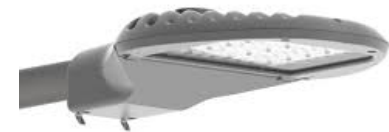


# Auto Dealer Example

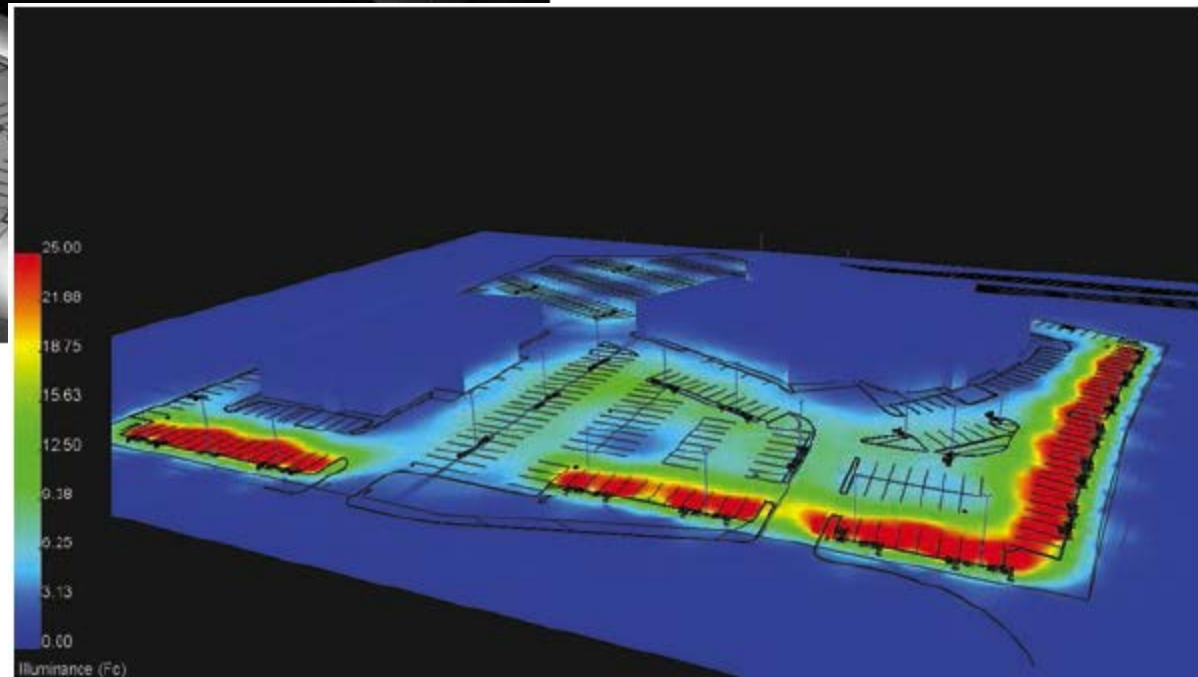
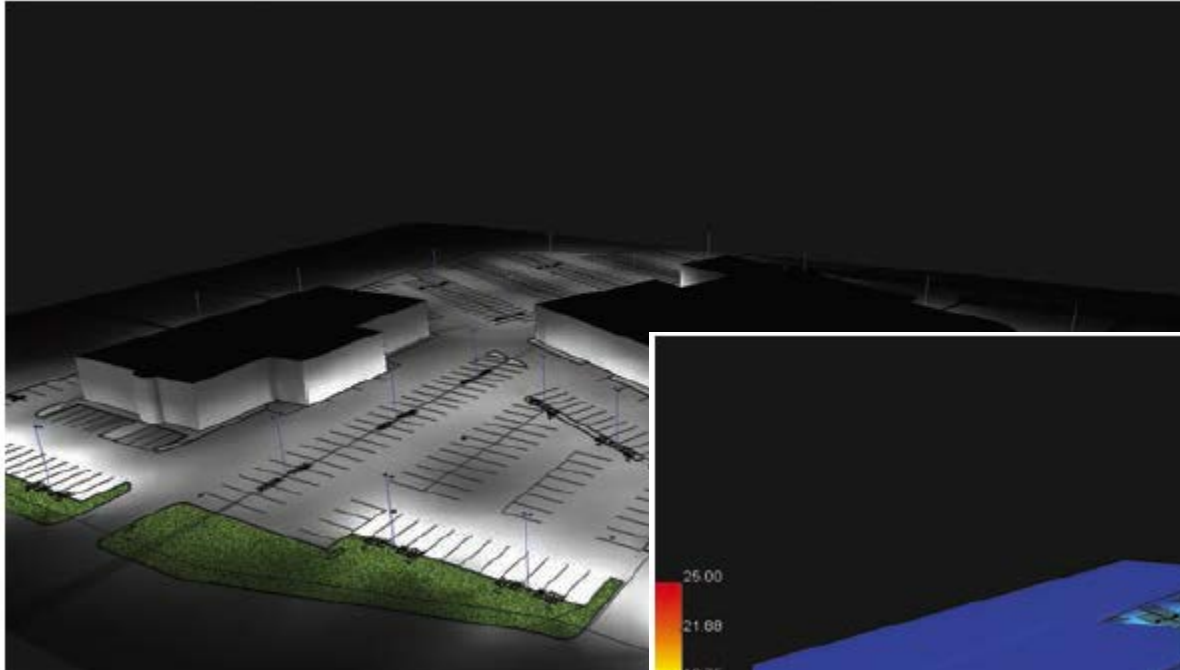
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Car Dealership Case Study		
	Savings Impacts	
No. of Fixtures	kW (winter Peak)	kWh
160	83.0	545,957



# LED Automotive Dealership: The Possibilities of Occupancy Controls



## Wallpacks Demo

---

- Typical Wallpack



- DLC-Qualified Wallpack (full cutoff)



# Wallpacks: Exterior Lighting Applications

---

- Note: DLC-approved Wallpacks will not light perimeter; don't expect them to throw light out and up as far

Before: Metal Halide



After: LEDs



*From an LSI Industries Crossover Case Study in Conley, GA*

# Other Outdoor LED Applications



Convenience Stores



Floodlights



Streetlights



Parking Garages

# Case Studies: Lamps

Lamps are EVERYWHERE!



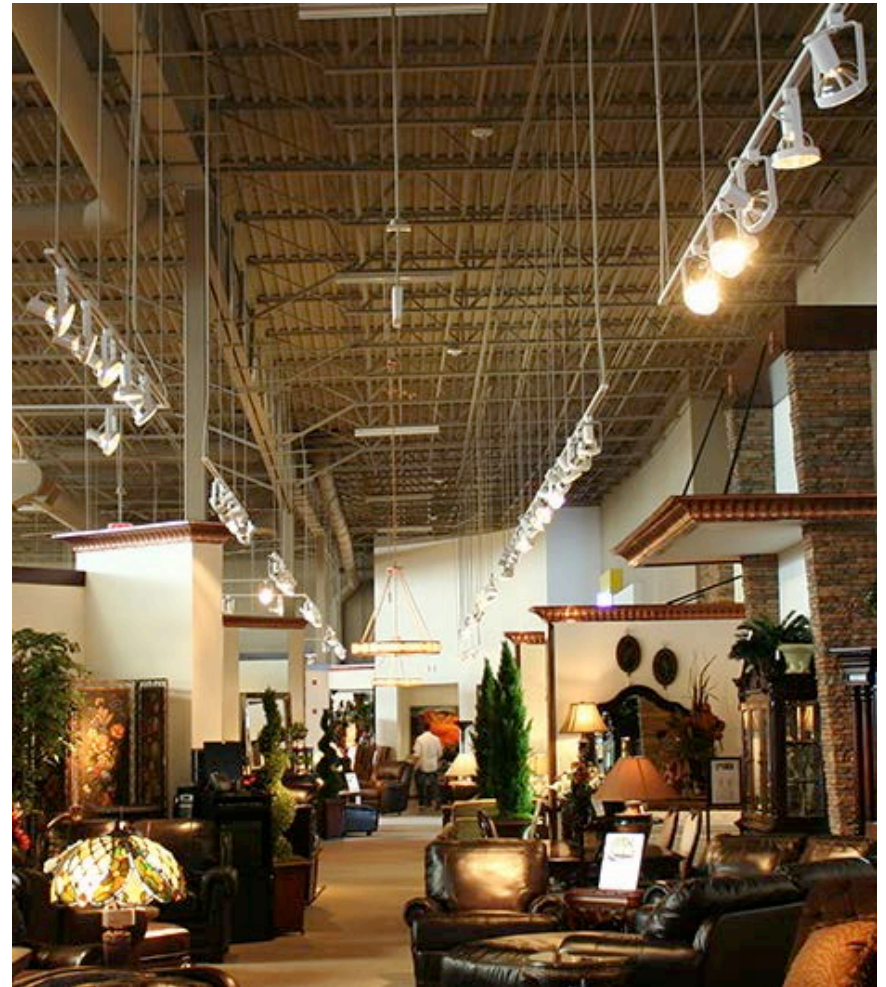
# Reflector Lamps and Downlights: Retail, Hospitality and Everywhere

## Pro

- Life - 25K vs. 3K
- Maintenance Savings
- 50-80% savings
  - Interactive AC savings

## Con

- Initial Cost
  - \$30+ vs. \$10 halogen



# Retail – Furniture Store Example

Furniture Store Example		
	Savings Impacts	
No. of Lamps	kW	kWh
1,032	47.0	198,000



# Contact

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*Senior Energy Engineer, CLEAResult*

[khemmi@clearesult.com](mailto:khemmi@clearesult.com)

512.416.5966

# Case Studies: Educational Facilities

Changing needs, changing technologies and  
changing what you know about light levels

Courtesy of Rod Heller of EPL

# ▲ Kids Today!

---

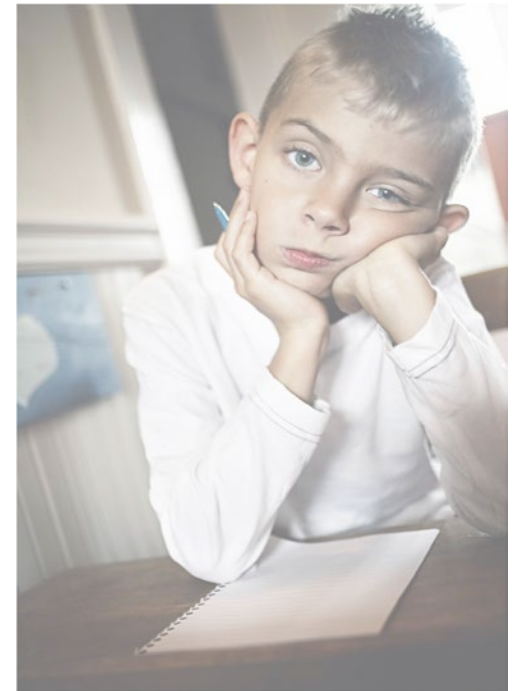
- Totally technology driven
- Schools are being driven to keep up
- Oh and kids still have good eyesight!
- What does this mean?



# ▲ Schools Today

---

- Existing are built for a paper-based task
- Typically illuminated at 60-70 footcandles
  - Some as high as 120+ footcandles
- Very few classrooms have capability of controlling the lights at the front
- Normally Inboard/Outboard
- Only a few have daylight harvesting!



# ▲ The Problem

---

- Bright lights just do not mix well with today's primary learning tool - computer screens!
- Where should we be with illumination?<sup>1</sup>
  - Horizontal plane – 20 to 30 fc
  - AV vertical plane – 2.5 fc
  - White Board vertical plane – 15 fc



# IES Recommendations<sup>1</sup>

Applications and Tasks <sup>a</sup>	Notes	Recommended Maintained Illuminance Targets (lux) <sup>b, c, d</sup>									
		Horizontal (E <sub>h</sub> ) Targets					Vertical (E <sub>v</sub> ) Targets				
		Visual Ages of Observers (years) where at least half are					Visual Ages of Observers (years) where at least half are				
		<25	25-65	>65			<25	25-65	>65		
		Category				Gauge	Category			Gauge	
• Print Media	Digital-printing-press-generated, white paper										
• 6-pt Font											
• Matte paper and ink	E <sub>h</sub> @2' 6" AFF; E <sub>v</sub> @4' AFF <sup>j</sup>	R	250	500	1000	Avg	L	37.5	75	150	Avg
• Specular paper and ink	E <sub>h</sub> @2' 6" AFF; E <sub>v</sub> @4' AFF <sup>j</sup>	R	250	500	1000	Avg	L	37.5	75	150	Avg
• 8- and 10-pt Font											
• Matte paper and ink	E <sub>h</sub> @2' 6" AFF; E <sub>v</sub> @4' AFF <sup>j</sup>	P	150	300	600	Avg	K	25	50	100	Avg
• Specular paper and ink	E <sub>h</sub> @2' 6" AFF; E <sub>v</sub> @4' AFF <sup>j</sup>	P	150	300	600	Avg	K	25	50	100	Avg
• 12-pt Font											
• Matte paper and ink	E <sub>h</sub> @2' 6" AFF; E <sub>v</sub> @4' AFF <sup>j</sup>	O	100	200	400	Avg	K	25	50	100	Avg
• Specular paper and ink	E <sub>h</sub> @2' 6" AFF; E <sub>v</sub> @4' AFF <sup>j</sup>	O	100	200	400	Avg	K	25	50	100	Avg
• VDT Screen and Keyboard											
• CSA/ISO Types I and II	See Figure 12.16   CSA/ISO Computer Screen Qualities										
• Positive polarity	E <sub>h</sub> @2' 6" AFF; E <sub>v</sub> @3' 6" AFF <sup>j</sup>	P	150	300	600	Avg	N	75	150	300	Avg
• Negative polarity	E <sub>h</sub> @2' 6" AFF; E <sub>v</sub> @3' 6" AFF <sup>j</sup>	N	75	150	300	Avg	K	25	50	100	Avg
• CSA/ISO Type III	See Figure 12.16   CSA/ISO Computer Screen Qualities										
• Positive polarity	E <sub>h</sub> @2' 6" AFF; E <sub>v</sub> @3' 6" AFF <sup>j</sup>	N	75	150	300	Avg	K	25	50	100	Avg
• Negative polarity	E <sub>h</sub> @2' 6" AFF; E <sub>v</sub> @3' 6" AFF <sup>j</sup>	L	37.5	75	150	Avg	I	15	30	60	Avg
• White Board											
• Analog or Digital											
• Reading (reference)							N	75	150	300	Avg
• Reading (with presenter)	Presenter at white board						P	150	300	600	Avg



## Need Illumination Flexibility But...

---

- How can we cost-effectively adjust lighting to accommodate computer screens and paper-based tasks?
  - Financial realities limit options
  - Focus on energy or demand savings (less on maintenance or productivity)

# ▲ Problem Solving

---

- Leaves us with:
  - Existing fixtures & wiring
  - Occupancy & daylight sensors
- Need to get the hard energy savings, so start with light fixtures (luminaires)
- Calculate energy savings from sensors after we figure out lighting solution



# ▲ Fixtures (Luminaires)

---

- Are they in ok condition?
  - Can replace lens and gussy up
- Got a good Grid pattern?
  - Key to getting good even lighting
- Run photometrics on existing grid pattern
  - Try different kits to increase efficiency of existing fixture
  - Get illumination to RP for task and age
  - Classroom 20 footcandles when under age 25



# Existing Fixture – 4 lamp, 32 watt T8

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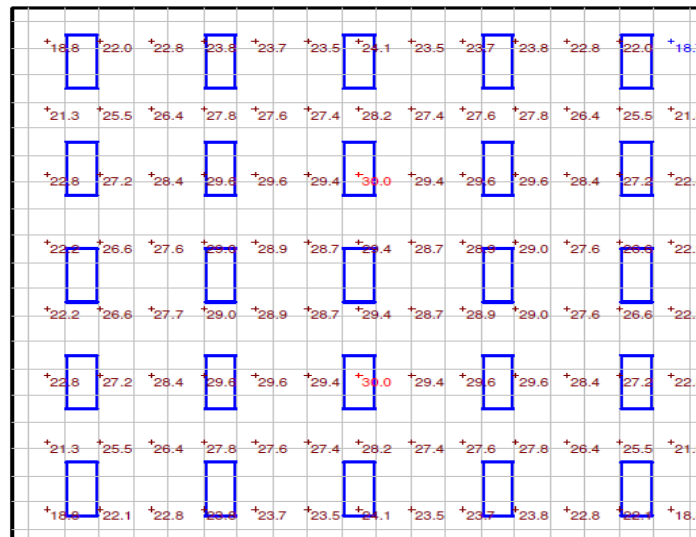


# Photometrics

1 lamp 32W kit with a very low (.71) ballast factor gets us 26 fc maintained

STATISTICS						
Description	Symbol	Avg	Max	Min	Max/Min	Avg/Min
Workplane	+	26.0 fc	30.0 fc	18.7 fc	1.6:1	1.4:1

LUMINAIRE SCHEDULE									
Symbol	Label	Qty	Catalog Number	Description	Lamp	File	Lumens	LLF	Watts
□	LM-1	25		K-24-12525-WR132	Fluor. 32W 4' T8	2x4 GTWR 1x32 Prismatic Ice	3000	0.67	25



# Proposed Solution

---

Interior of fixture with 1 lamp kit



# Proposed Solution

---

New lens in the door!



# Results on Fixture Replacement

---

- T8 to T8 with low BF = 79% energy savings
- LPD = .39 watts/sq. ft.
- Average Illumination = 26 fc (maintained)
- Min/Max = 1.6:1
- 4.2 year payback based on 2100 hours/year
- While lowering light levels, went with higher kelvin color temperature (5000K)
  - Higher CCT => Greater Alertness<sup>2</sup>
  - Higher CCT => Greater Visual Acuity<sup>3</sup>



# ▲ Scene Control Problem

---

How do we adjust lighting to accommodate computer screens, smart boards, paper-based tasks and the teacher who is 50 years old?

- Teacher is 50 years old (needs 40 fc)
  - Task light for paper work, most of the work is performed on a computer
- For Smart Board and AV presentations, light control put at front to switch off lighting in front 1 or 2 rows
- Vacancy controls would offer additional control/savings but...LPD is now so low, it creates a Catch 22
- Daylighting experiences numerous constraints in retrofits

# Light Control at Front

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# References

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1. Lighting Handbook, 10<sup>th</sup> edition, section 24.8. majority of occupants under age of 25
2. Blue-enriched white light in the workplace improves self-reported alertness, performance and sleep quality by Antoine U Viola, PhD, Lynette M James, Luc JM Schlangen, PhD, Derk-Jan Dijk, PhD
3. IES TM-24-13